Question set

| GF | ROW | TΗ | SER | VIC | ES |
|----|-----|----|-----|-----|----|
| _  | _   | _  |     |     |    |

#### A: Questions specific to the Growth Team service

#### 1. What type of support did you access? Tick all that apply

| One to one with an advisor                            | 1 |
|---|---|
| Workshops/masterclasses                               | 2 |
| A cohort programme with a specific start and end date | 3 |
| A mixture of the above                                | 4 |

#### 2. What issues did you discuss with your Adviser/facilitator? Tick all that apply

| HR/recruitment                   | 1 |  |
|----------------------------------|---|--|
| Finance                          | 2 |  |
| Marketing/obtaining new clients  | 3 |  |
| Business strategy                | 4 |  |
| Digital technology               | 5 |  |
| Leadership and management skills | 6 |  |
| Innovation                       | 7 |  |
| Other (please specify)           |   |  |
|                                  | 8 |  |
|                                  |   |  |

#### 3. Did you have an assigned Growth Advisor?

| Yes | 1 |  |
|-----|---|--|
| No  | 2 |  |

#### 4. Did you feel that you and your Growth Adviser were well matched?

| Yes | 1 |  |
|-----|---|--|
| No  | 2 |  |

| a  | If no   | nlease   | explain  | l If ves  | why did    | l feel i | it was a | annd   | match   |
|----|---------|----------|----------|-----------|------------|----------|----------|--------|---------|
| a. | II IIU. | . DIEGSE | CADIAIII | I II VES. | . wiiv uiu | ııeeıı   | il was a | ı EUUU | IIIatti |

5. Were you satisfied with the frequency of communication between you and your Adviser for the duration of the period you were receiving support?

| Yes | 1 |  |
|-----|---|--|
| No  | 2 |  |

|  | a. | If no. | please explain | I If yes, what was | good about it |
|--|----|--------|----------------|--------------------|---------------|
|--|----|--------|----------------|--------------------|---------------|

6. How do you think the advice you received from your Adviser has impacted on the performance of your company?

| periormanice or your company. |  |
|-------------------------------|--|
|                               |  |
|                               |  |
|                               |  |
|                               |  |

| sing                       |                       |           |
|----------------------------|-----------------------|-----------|
| sing                       |                       |           |
|                            |                       |           |
| hat you                    |                       |           |
|                            | have stronger links v | wit       |
| 1                          |                       |           |
| 2                          |                       |           |
| 3                          |                       |           |
|                            |                       |           |
|                            | NOW OO TO             |           |
|                            | NOW GO TO             | ) (       |
|                            |                       |           |
| 1                          |                       |           |
| 2                          |                       |           |
|                            |                       |           |
| all that a                 | apply                 |           |
| all that a                 | apply                 |           |
|                            | apply                 |           |
| 1                          | apply                 |           |
| 1                          | apply                 |           |
| 1 2 3                      | apply                 |           |
| 1 2 3 4                    | apply                 |           |
| 1<br>2<br>3<br>4<br>5<br>6 | apply                 |           |
| 1<br>2<br>3<br>4<br>5      | apply                 |           |
|                            | 1                     | NOW GO TO |

1

Yes

No

| a. If no, how much additional time would you have  | пкеа w      | ith your ivientor <u>per month?</u>     |
|--|-------------|---|
|  |             |   |
| 3. Were you satisfied with the frequency of commu<br>Mentoring service management to monitor that<br>working well? |             | •                                       |
| Yes  | 1           |   |
| No   | 2           |   |
| . If no, why not?   If yes, what was good about it   |             |   |
|  |             |   |
| 4. Have you applied what you have learnt with/fro  | <del></del> | Mentor to your daily work?              |
| Yes<br>No  | 2           |   |
| NO .   |             |   |
| . If yes, in what ways?   if no, why not   |             |   |
|  |             |   |
|  |             | NOW GO TO C                             |
| C. Questions specific to Executive Developme   | ent clie    | nts                                     |
| 5. Who was your Executive Development Provider?  | •           |   |
|  |             |   |
|  |             |   |
|  |             |   |
| .6. Which of the following activities have you under   | taken as    | s part of your involvement              |
| with the programme: Tick all that apply  |             | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Attended a training course(s)  | 1           | 1                                       |
| Attended a seminar/event   | 2           | -                                       |
| Received coaching in leadership and management   | 3           | ╡                                       |
| A mixture of the above   | 4           |   |
| Other (please specify)   | 5           |   |
|  |             |   |
| 7. Places indicate how satisfied you were with the   | م برخانات د | of complete year, wooding of from       |
| 7. Please indicate how satisfied you were with the   | quanty      | or service you received from            |
| the training provider:   |             |   |
| Highly satisfied   | 1           |   |
| Satisfied  | 2           | _                                       |
| Unsatisfied  | 3           |   |
| Very unsatisfied   | 4           | 4                                       |
| I do not know  | 5           |   |
|  |             |   |
| 8. Please indicate how satisfied you were with the   | quality     | of service you received from            |
| 8. Please indicate how satisfied you were with the the Business Growth Hub Advisor:                                | quality (   | of service you received from            |
| 8. Please indicate how satisfied you were with the the Business Growth Hub Advisor: Highly satisfied               | quality o   | of service you received from            |

3

Unsatisfied

| Very unsatisfied | 4 |
|------------------|---|
| I do not know    | 5 |

# 19. Do you feel that your knowledge of best management practices has changed as a result of your involvement with the programme?

| Yes, it has increased | 1 |   |
|-----------------------|---|---|
| No change             | 2 | ı |
| D/k                   | 3 | ı |

### 20. Do you feel that your management and leadership skills have changed as a result of your involvement with the programme

| Yes, they have improved | 1 |
|-------------------------|---|
| No change               | 2 |
| Don't know              | 3 |

### 21. Have you implemented any changes to your business since your involvement with the programme:

| Yes – probe for details:              | 1 |  |
|---------------------------------------|---|--|
| No, but intend to – what and by when: | 2 |  |
| No                                    | 3 |  |
| Don't know                            | 4 |  |

NOW GO TO Q27

#### D. Questions specific to Workforce Development programme clients

#### 22. What type of support did you access?

| One to one with an advisor                            | 1 |
|---|---|
| Workshops/masterclasses                               | 2 |
| A cohort programme with a specific start and end date | 3 |
| A mixture of the above                                | 4 |

#### 23. What issues did you discuss with your Adviser/workshop facilitator? Tick all that apply

| Recruitment and selection   | 1  |
|-----------------------------|----|
| Systems and Processes       | 2  |
| Engaging staff              | 3  |
| Leading and managing people | 4  |
| Training and development    | 5  |
| Apprenticeships             | 6  |
| Employee Wellbeing          | 7  |
| Succession Planning         | 8  |
| Culture and communications  | 9  |
| Other (please specify)      | 10 |
|                             |    |

# 24. Has participating in the Workforce Development programme led to changes in your company's... Tick all that apply

| Recruitment methods (excluding apprenticeships)?        | 1 |
|---|---|
| Approach to apprenticeships?                            | 2 |
| Approach to staff training (excluding apprenticeships)? | 3 |
| Efforts in retaining staff?                             | 4 |
| Workforce culture/ethos?                                | 5 |

| Overall performance? | 6 |  |
|----------------------|---|--|
| None of the above    | 7 |  |

| 25. | For all answers ticked, | please can | vou provide more | details on these | changes |
|-----|-------------------------|------------|------------------|------------------|---------|
|     |                         |            |                  |                  |         |

|   | Write in more details below: |
|---|------------------------------|
| Recruitment methods (excluding apprenticeships)?        |                              |
| Approach to apprenticeships?                            |                              |
| Approach to staff training (excluding apprenticeships)? |                              |
| Efforts in retaining staff?                             |                              |
| Workforce culture/ethos?                                |                              |
| Overall performance?                                    |                              |

# 26. <u>For all answers ticked</u>, please can you provide detail on whether you feel these changes have had any impact upon your company's performance

| , ,   | . , . , .                    |
|---|------------------------------|
|   | Write in more details below: |
| Recruitment methods (excluding apprenticeships)?        |                              |
| Approach to apprenticeships?                            |                              |
| Approach to staff training (excluding apprenticeships)? |                              |
| Efforts in retaining staff?                             |                              |
| Workforce culture/ethos?                                |                              |
| Overall performance?                                    |                              |

27. Since receiving support from the service, has your number of paid employees (FTEs), [include yourself if your business has started trading since accessing support]

| Increased                          | 1 |  |
|------------------------------------|---|--|
| Stayed the same                    | 2 |  |
| Decreased                          | 3 |  |
| Prefer not to say/refuse to answer | 4 |  |
| Don't know                         | 5 |  |

## 28. To what extent is the increase in your number of paid employees (FTEs) due to the support you have received from the service?

| TOTALLY DUE TO THE SUPPORT RECEIVED | 1 |  |
|-------------------------------------|---|--|
| MAINLY DUE TO THE SUPPORT RECEIVED  | 2 |  |
| PARTLY DUE TO THE SUPPORT RECEIVED  | 3 |  |
| HARDLY DUE TO SUPPORT RECEIVED      | 4 |  |
| NOT DUE TO THE SUPPORT RECEIVED     | 5 |  |
| DON'T KNOW                          | 6 |  |

# 29. How would you score the quality of all the elements of the support you received from the service, where 1 = very poor and 5 = excellent?

| 1=very poor | 1 |  |
|-------------|---|--|
| 2           | 2 |  |
| 3           | 3 |  |
| 4           | 4 |  |
| 5=excellent | 5 |  |

# 30. How would you score the relevance of the support you received from the service, where 1 = very poor and 5 = excellent?

| 1=very poor | 1 |
|-------------|---|
| 2           | 2 |
| 3           | 3 |
| 4           | 4 |
| 5=excellent | 5 |

# 31. How would you score the speed/timeliness of the support you received from the service, where 1 = very poor and 5 = excellent?

| 1=very poor | 1 |  |
|-------------|---|--|
| 2           | 2 |  |
| 3           | 3 |  |
| 4           | 4 |  |
| 5=excellent | 5 |  |

| 32. To what extent were you made aware of the other support available to you through |  |   |  |
|--|--|---|--|
|  | the Business Growth Hub?                       |   |  |
|  | Made aware and services accessed               | 1 |  |
|  | Made aware but services not required           | 2 |  |
|  | Not made aware                                 | 3 |  |
|  | Already engaged with other business growth hub | 4 |  |

services

Not applicable

| advice, Growth Services, internation  | onal trade advice, workforce training                                 |                |
|---|---|----------------|
| Do vou intend to continue to acce   | ess external business advice (excluding                               | standard       |
| accounting and legal advice) in fu  | , ,   |                |
| Yes   | 1   |                |
| No  | 2   |                |
| Don't know  | 3   |                |
| INO   |   |                |
| No<br>Don't know  | 3   |                |
| Don't know  Oo you feel better connected to or ou received from the service?  | ther like-minded businesses as a result                               | of the support |
| Don't know  Oo you feel better connected to or ou received from the service?  Yes   | ther like-minded businesses as a result                               | of the support |
| Don't know  Oo you feel better connected to on ou received from the service?  | ther like-minded businesses as a result                               | of the support |
| Don't know  Oo you feel better connected to or ou received from the service?  Yes  No  Don't know  Would you recommend the service  Yes     | ther like-minded businesses as a result  1 2 3 ce to another company? | of the support |
| Don't know  Oo you feel better connected to on ou received from the service?  Yes  No  Don't know  Would you recommend the service          | ther like-minded businesses as a result  1 2 3 ce to another company? | of the support |
| Don't know  Oo you feel better connected to or ou received from the service?  Yes  No  Don't know  Would you recommend the service  Yes     | ther like-minded businesses as a result  1 2 3 ce to another company? | of the support |
| Don't know  Oo you feel better connected to or ou received from the service?  Yes  No  Don't know  Would you recommend the service  Yes  No | ther like-minded businesses as a result  1 2 3 ce to another company? | of the support |

| 40. Do you have any other comments you would like to make? |  |  |  |  |
|--|--|--|--|--|
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

**THANK AND CLOSE**