





# Made for Manufacturing

## About Made for Manufacturing

Made for Manufacturing is a hands-on programme for manufacturing leaders from GC Business Growth Hub. Delivered in short online sprints, our workshops enable you to improve your quality, customer satisfaction, lead times and reduce costs.

From best practice advice to expert speakers and peer-to-peer learning, we give you everything you need to achieve excellence and prove to your customers that you are **Made for Manufacturing**.





Over the past five years, GC Business Growth Hub's Manufacturing Team has worked with more than 600 companies, delivered £20m plus of sales increases and supported in the creation of over 300 jobs.

### Who is it for?

**Made for Manufacturing** is a programme for doers. It is open to any manufacturing leader who wants to enhance their manufacturing excellence by analysing their company, sharing the findings and taking actions to address the opportunities identified in the programme. It's also fully-funded, meaning there's no cost to your business.

### Learning outcomes

Delivered over 10 weeks in groups of 10 high-calibre participants, the focus of the programme is 'Measure Something. Do Something. Learn Something.' Unlike most courses, which are time intensive and halt your business's momentum, **Made for Manufacturing's** short, dynamic, online sessions enable you to identify opportunities and immediately act on them to improve your business.





## Completing the programme will enhance your ability to:

- Be a results driven company that has measurable targets for Quality, Cost and Lead Time, taking quantifiable actions to address shortfalls
- Have a strategic vision and company values linked to continuous improvement. Your individuals and teams aspiring to exhibit these values every day to achieve the goal
- Be relentless in your pursuit of best practice and standardisation. Your people will be excellent problem solvers who establish root causes to identify and eliminate the major causes of variability within your processes and share, standardise and celebrate the learnings
- Be a visual company, utilising clear visual controls to set the standard and highlight and eliminate abnormal conditions
- Take all opportunities to identify, assess and implement new digital technologies that provide a competitive advantage
- Have a network of fellow **Made for Manufacturing** alumni who share your passion for doing and your passion for learning
- Never lose sight that your customers are the people who determine if you are “**Made for Manufacturing**”. Your profitability and future prosperity depend on them.



# The programme

2 Pre-course one-to-one sessions with assigned specialist Manufacturing Advisor



1

## Session 1: Setting the scene for manufacturing excellence

Focusing on measurable improvement by eliminating the seven wastes and reducing process variability to improve quality, cost and delivery (QCD).

**Session 1 target condition** – Measure QCD, Do rapid waste/process variability elimination activity, Learn and share the findings in your business.

2

## Session 2: Virtual one-to-one follow up

Reviewing day one to establish the following:  
What was your do something, learn something?  
What was the result? What did you learn? What is the next step? What additional support from the Hub do you need?

3

## Session 3: Under utilised skills, under utilised capabilities. The curse of the 8th waste...

**Culture and communications day**  
Encouraging you to audit your business against the following criteria:

- Values of a learning organisation
- Engagement of individuals/teams within a learning organisation
- Setting objectives and personal team development
- Effective Communication: What? Where? When? How? Why?
- Communication of quality, lead time, cost improvements.

**Session 3 target condition** – Identify the biggest gap from the culture and communication self-audit, Do something to eliminate the gap, Learn and share the findings.



## 4

### Session 4: Virtual one-to-one follow up

**Reviewing day 3.** What was your do something, learn something? What was the result? What did you learn? What is the next step? What additional support do you need?

## 5a

### Session 5a: Maximising productivity, towards manufacturing excellence:

Virtual factory tours to seek out best practices and the challenges and mindset of continuous improvement:

- A measurement focus - Quality, Cost and Delivery
- Improvement through waste elimination and variability reduction
- Sustaining through standardisation and communication
- Engaging through daily reviews and communication of Quality, Cost and Delivery performance measures and actions
- Examples of measure something, do something, learn something.

**Session 5a target condition** - Take one activity from the virtual tour that you think will improve your operation. What do you expect to happen? Do the activity. What happened? Learn and share.

## 5b

### Session 5b: The future: Closer than you think!

Identifying opportunities and priorities for competitive advantage through digitisation, additive manufacture, automation.

**Session 5b target condition** -- Identify the most immediate opportunity from the Digitisation self-audit, tap into available resources and take the next step. Learn and share.

## 6

### Session 6: Final one-to-one

**Reviewing day 5 (parts a and b).** What was your do something, learn something? What was the result? What did you learn? What is the next step? What additional Hub support do you need?

## 7

### Session 7: Celebration of success and identifying next steps

Upon completion of the programme, you will have created a peer-to-peer network that can continue to support you beyond Made for Manufacturing. You can also access additional support from GC Business Growth Hub to continue growing and excelling in the manufacturing sector.

**Start your Made for Manufacturing journey today.**

**Get in touch at:**

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