



# **GROWTH COMPANY COVID-19 IMPACT SURVEY**

**RESULTS FROM SURVEY INCEPTION TO DATE  
AND FOR THE WEEK 26TH MAY TO 1ST JUNE**

[www.growthco.uk](http://www.growthco.uk)

# SUMMARY AND ECONOMIC CONTEXT

## Economy and business

- The rapid downturn in the UK manufacturing sector continued during May as public lockdowns, company shutdowns and social distancing measures mandated to combat the spread of coronavirus disease 2019 (COVID19) caused further disruption. PMI data from Markit shows that output, new orders and employment contracted at some of the fastest rates during the 28-year survey history, albeit less sharply than the records set in April.
- A survey by the manufacturers' group, Make UK, found that 25% of companies are already drawing up plans to cut jobs in the next six months. A further 45% say they are considering redundancies. Only 30% said they expect to emerge from the coronavirus pandemic with all their staff on the payroll. The worst-hit firms, which account for more than a quarter of those planning to make redundancies, expect to cut more than half their workforce while another 30% said they would need to lose a quarter of their staff over the next six months.
- All non-essential retailers will be able to reopen in England from 15 June, Boris Johnson has announced, as part of plans to further ease the lockdown. However, the move is "contingent on progress in the fight against coronavirus" and retailers will have to adhere to new guidelines to protect shoppers and workers, the PM added. Outdoor markets and car showrooms will be able to reopen from 1 June.
- It was reported that the Chancellor of the Exchequer Rishi Sunak is planning to taper the furlough scheme from August by forcing those employers taking part to pay 20% of workers' wages as well as covering their national insurance and pension contributions. The support given by the furlough scheme will be cut back due to government concerns about its spiralling cost and the likely impact on the UK's growing public spending deficit.
- **Data from Lloyds Banks' Business Barometer survey has showed an improvement in business confidence in the North West** however levels remain close to record lows. Overall confidence improved to -25%, an improvement of 10 percentage points from the previous month. Across the UK, business confidence was steady month-on-month, dipping one point to -33%.
- **Andy Haldane, Chief Economist at the Bank of England has said that the recession in the UK economy may be less severe than forecast in the Bank's recent projections.** Responding to results of a series of recent surveys, he said that the data which was starting to come through was 'a shade better' than previously expected.
- **Manchester has been ranked as the best-performing city in the UK outside of London for attracting foreign direct investment (FDI) projects.** According to the latest EY 2020 UK Attractiveness Survey, the city was home to 34 FDI projects in 2019 and attracted nearly half (45%) of all projects in the North West. The North West region ranked fourth behind London, Scotland and the South East.
- **New government data on apprenticeship starts has shown a sharp decrease in April.** Whilst March figures had shown a downward trend (-24%) compared to the same month in 2019, April's figures were more severe with a 72% decline in starts. Opportunities for under 19s were particularly impacted with apprenticeship starts contracting by 87%.
- **This report represents the views of just over 2,700 businesses since the Growth Company Covid-19 survey began in early March, and almost 200 firms last week.** The main issues facing firms are still decreased sales and cashflow problems (though a slightly better position than the week previous). Cash reserves remain under pressure but stable. A similar proportion of firms reported cash reserves lasting 3 months; and a significant increase in those reporting 6 months or longer.
- **Employee impacts still show that furlough of staff remains prevalent throughout the economy, and there is little change in the (low) proportion of firms stating they intend to make redundancies. Interestingly, 30% of firms said they were considering returning some of their workforce (all said less than 50% of their employees) in the next 2 weeks.** Finally, future business support requirements are still focussed upon financial support and advice. Full details of the results are included in the appendix to this report.

*This report is produced by a cross organisational team, with input and support from Growth Company, Business Growth Hub, MIDAS, Trade North West, Marketing Manchester & CityCo/Manchester BID, and the GMCA research team.*

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*The findings of this report are fed into the **Greater Manchester Resilience Forum**, which continues to meet weekly to share intelligence, and to co-ordinate a response to the crisis.*

# LOCAL BUSINESS SURVEY SUMMARY

## ***Response rate and survey boost***

- 194 firms responded from 26 May to 01 June, of which 135 were leads/enquiries captured through the #HereForBusiness telephone campaign - rather than firms that had an existing business support 'account' with GC. Over 2,700 firms in total have responded to the survey since its inception in 12 March 2022, and over 3,700 surveys completed during that time. *All figures below have been rounded to the nearest whole percentage point; and relate to the response from the most recent survey completed.*

## ***The main issues facing firms are still decreased sales and cashflow problems (though a slightly better position than the week previous)***

- Decreased sales and cashflow remain the main impacts reported by business. 72% of firms reported decreased sales this week (68% of all respondents since March). This represents a decrease from 79% last week, and is significantly higher than the 35% of respondents reported in early March. 30% of respondents reported cashflow issues (35% of all respondents since March), similar to levels reported last week (31%). 24% of firms reported difficulties visiting clients, down from 28% the previous week.

## ***Cash reserves remain under pressure but stable. A similar proportion of firms reported they have cash reserve to last up to 3 months, with a significant increase in those reporting 6 months or longer***

- 15% of firms from this week's survey (20% of all respondents since March) said they can sustain their organisation on reserves for up to 3 months, compared to 15% last week (22% three weeks ago). To date the sectors reporting the highest proportion of cashflow issues are Hospitality/Leisure/Tourism, Retail, and Construction; and highest in Bolton, Tameside and Wigan.

## ***Employee impacts still show that furlough of staff remains prevalent throughout the economy, however there is little change in the (low) proportion of firms stating they intend to make redundancies***

- 73% of all respondents this week said that they had furloughed staff, compared with 69% last week. (and 53% from all surveys to date). Of those firms furloughing staff, 57% said they had: **'more than half their staff furloughed'** similar to 58% last week (and the equivalent figure is 53% for all surveys to date). The highest proportion of firms by sector that said they had furloughed staff are Construction, Green (Waste & Energy), Hospitality, Leisure and Tourism, and Manufacturing and Engineering. Few companies to date report that they have / or intend to make redundancies. 2% of respondents this week said they were making redundancies, lower than just under 5% reported last week.
- **Just under 30% of firms said they were considering returning some of their workforce** (all said <50% of their employees) in the next 2 weeks. However 42% said they didn't know / were not sure. The response rate to the new question is not significant enough to report by all sectors, or Local Authority area.

## ***Future business support requirements are still focussed upon financial support and advice***

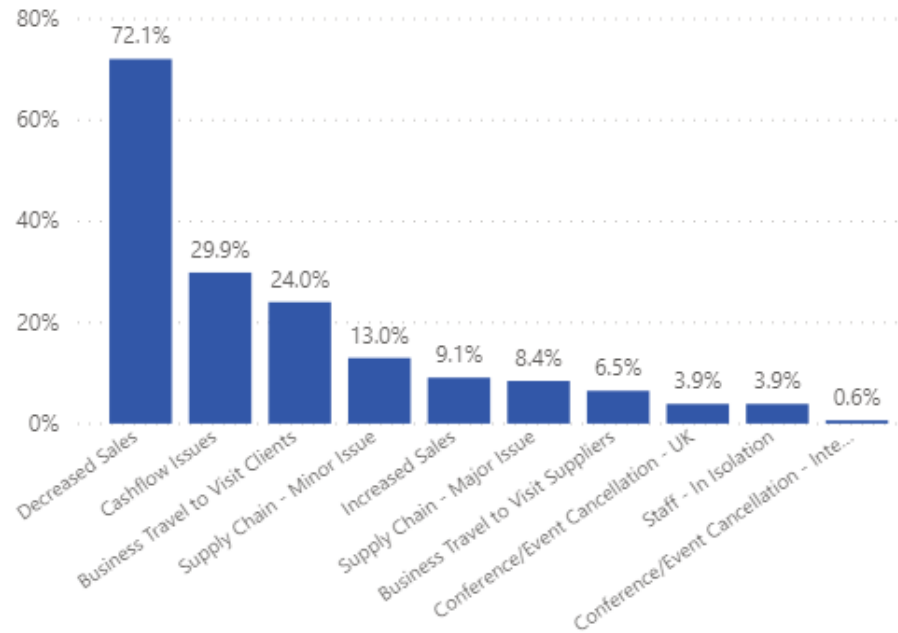
- Financial support and advice: 43% (41% last week), remains the main area of support suggested by respondents. This was followed by 40% of firms that suggested other support (including more information about the Growth Hub). 21% said Business planning advice (lower than 31% last week, 32% two weeks ago), and just under 7% said support with staffing issues, down from 9% last week.

## **Survey of International Trade clients**

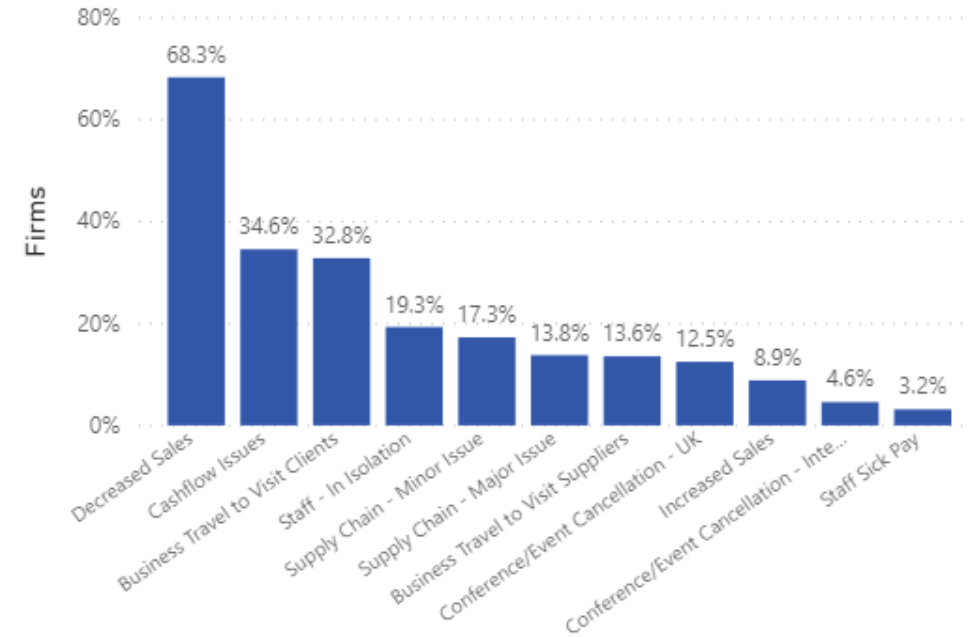
- **Analysis of a further 582 firms surveyed by the North West International Trade team shows that over three-quarters 76% of firms reported a negative impact from the C19-crisis.**
- The main impacts being decreased sales, cashflow issues, supply chain disruption, disruption to operations; and orders cancelled.
- 11.5% reported positive impacts, and of these the majority related to increasing sales. Sectors more likely to report increasing sales include: Food and Drink Manufacturing, Chemicals, Health and Medical, and Business Services. The biggest impacts / negative issues were associated with the sectors: Food and Drink, Business Services, Creative and Media, and Retail. (Data to end of 29 May).

# LOCAL BUSINESS INTELLIGENCE – HEADLINE IMPACTS

*In week figures (26 May to 01 June)*



*All respondents from start of survey (since 12 March)*



**What are the main impacts on your business?** Top issues ranked (previous figures in brackets\*)

- **Decreased sales: 72.1% (79.5%)**
- Cashflow issues: 29.9% (30.7%) *3 weeks previous figure 34.4%*
- Business travel to visit clients: 24.0% (28.4%)
- Minor supply chain impacts 13.0% (14.2%), and major supply problems 8.4% (10.2%)
- Business travel to visit suppliers: 6.5% (14.8%)
- Conference / major event cancellation in the UK 3.9% (7.4%)
- Staff in isolation 3.9% (9.7%) *and 2 weeks previous figure 16.1%*
- **9% of firms last week (7.4%) said they had seen sales increase**

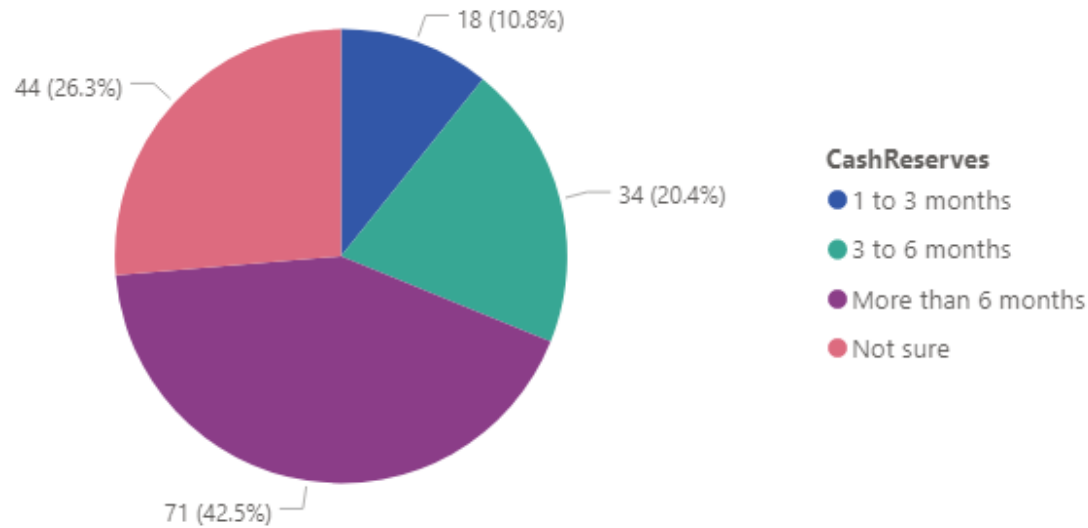
**What are the main impacts on your business?** Top issues ranked (previous figures in brackets)

- Decreased sales: 68.3% (68.1%)
- Cashflow issues: 34.6% (34.8%)
- Business travel to visit clients: 32.8% (33.3%)
- Staff in isolation 19.3% (20.3%)
- Minor supply chain impacts 17.3% (17.6%), and major supply problems 13.8% (14.1%)
- Conference / major event cancellation in the UK 12.5% (13.1%)
- Business travel to visit suppliers: 13.6% (14.0%)
- **8.9% of firms to date (8.8%) said they had seen sales increase**

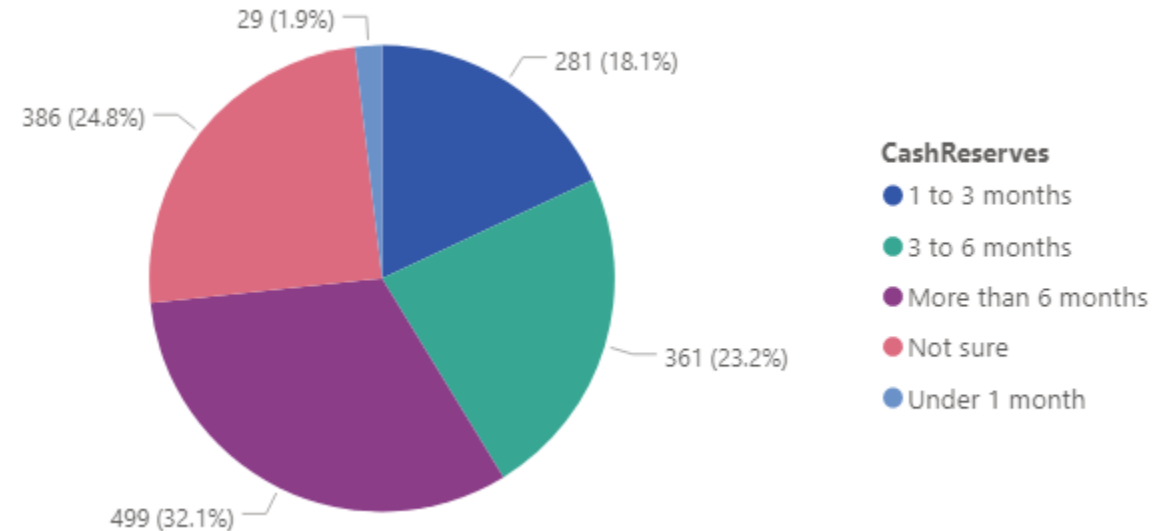
\* Notes: Figures based on number of respondents stating an impact in their business, previous figure in brackets. In week figure possibly anomaly to tend to figure from 2 weeks previous given also.

# LOCAL BUSINESS INTELLIGENCE – CASH RESERVES IMPACTS

*In week figures (26 May to 01 June)*



*All respondents from start of survey (since 12 March)*



**How long do you believe you can sustain your organisation on your existing financial reserves?**

- **<1 Month: 0.0% (0.0%)**
- **1-3 Months: 10.8% (14.6%)**
- 3-6 Months: 20.4% (20.8%)
- 6+ Months: 42.5% (31.8%)
- Not Sure: 26.3% (32.8%)

➤ **51.7% (46.0%)** of firms said they had applied for or intended to access loans or grants, similar to last week

**How long do you believe you can sustain your organisation on your existing financial reserves?**

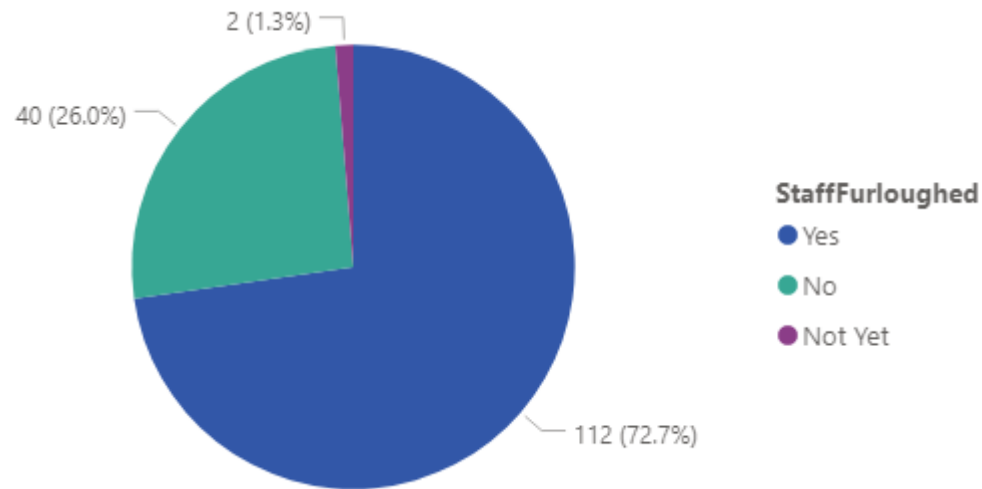
- **<1 Month: 1.9% (2.1%)**
- **1-3 Months: 18.1% (19.1%)**
- 3-6 Months: 23.2% (23.2%)
- 6+ Months: 32.0% (31.0%) *(20% figure 5 weeks previous)*
- Not Sure: 24.8% (24.6%)

➤ **39.0% (37.7%)** of firms said they had applied for or intended to access loans or grants

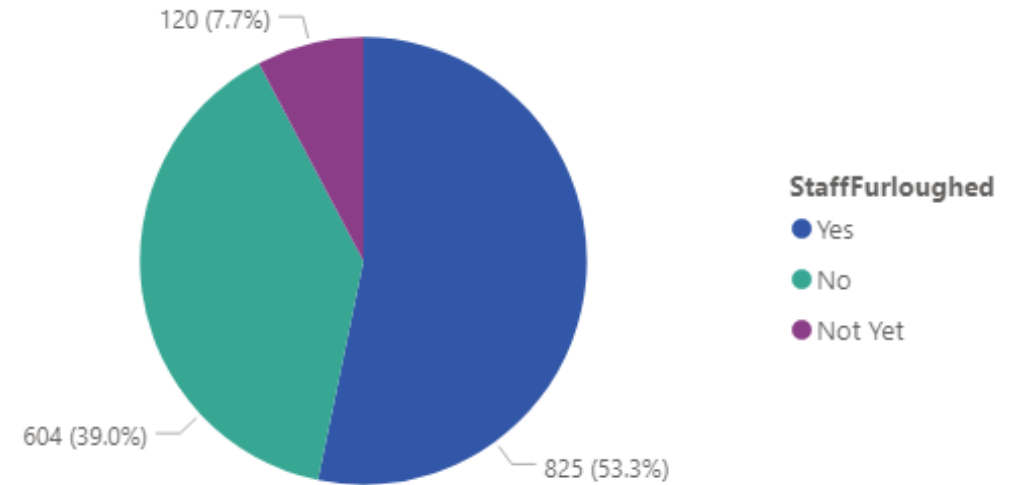
*Notes: Figures based on number of respondents, previous figure in brackets.*

# LOCAL BUSINESS INTELLIGENCE – STAFF IMPACTS, FURLOUGH

*In week figures (26 May to 01 June)*



*All respondents from start of survey (since 12 March)*



**Have you furloughed staff?**

- **Yes: 72.7% (69.0%)**
- Not Yet: 1.3% (3.0%)
- No: 26.0% (27.9%).

**How many employees have you / do you anticipate having to furlough?**

- **Yes: 57.2% (58.2%)** of firms this week said that they have furloughed more than half their staff.

**Do you plan to make redundancies?**

- **1.9% (4.5%)** of respondents in the last week said that they planned to make redundancies.

**Have you furloughed staff?**

- **Yes: 53.3% (51.4%)**
- Not Yet: 7.7% (8.3%)
- No: 39.0% (40.2%)

**How many employees have you / do you anticipate having to furlough?**

- **Yes: (50.8%) (47.2%)** of firms said that they have furloughed more than half their staff

**Do you plan to make redundancies?**

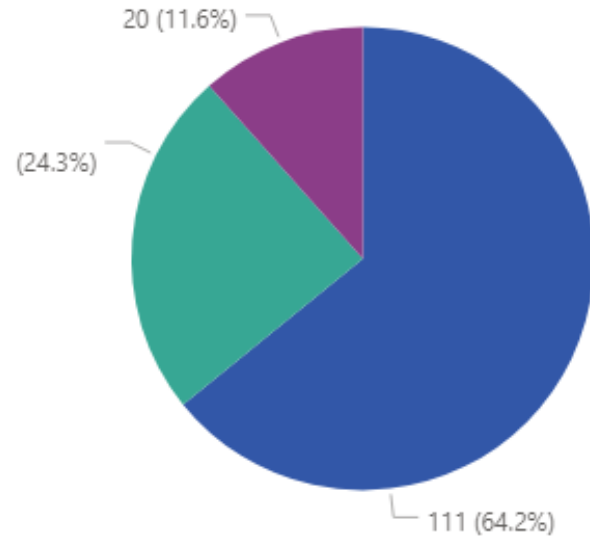
- **3.1% (3.2%)** of respondents said that they planned to make redundancies to date.

*Notes: Figures based on number of respondents, previous figure in brackets.*

# LOCAL BUSINESS INTELLIGENCE – OVERALL IMPACTS (SEVERITY)

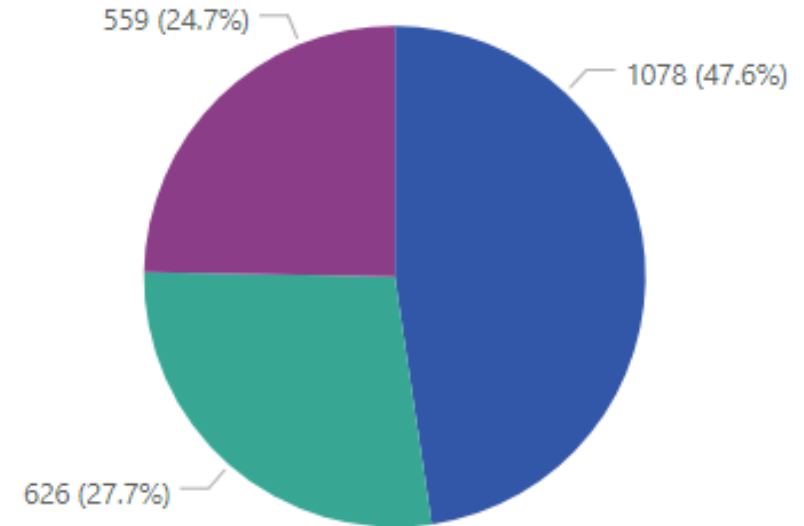
*In week figures (26 May to 01 June)*

● Medium - business will ... ● Low - continuing t... ● High - immediat...



*All respondents from start of survey (since 12 March)*

● Medium - business will ... ● Low - continuing to ... ● High - immediat...



**What is the overall impact on your business? (advisor judgement based on interview content)**

- **High: Immediate risks of employees being lost / businesses cease trading 11.6% (18.8%)**
- **Medium: Businesses likely to continue to trade but at reduced sales and staffing 64.2% (54.9%)**
- **Low: Businesses likely to continue to trade without major risks 24.3% (26.3%)**

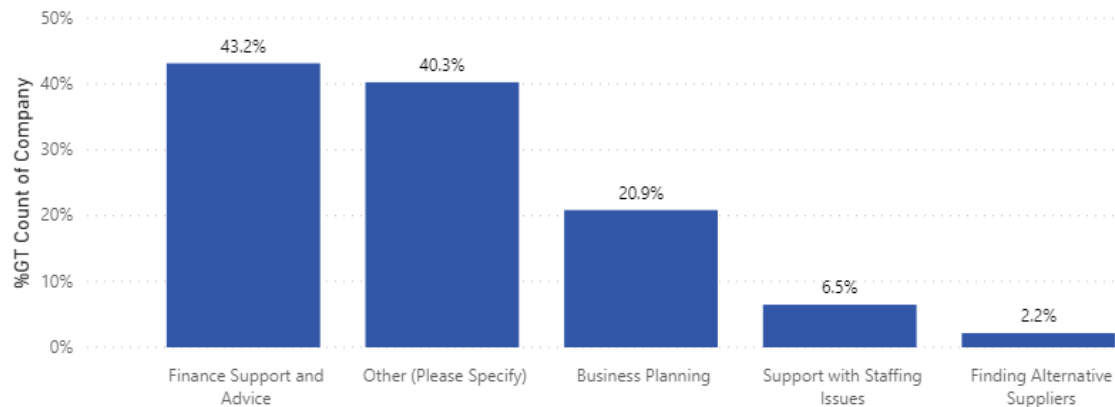
**What is the overall impact on your business? (advisor judgement based on interview content)**

- **High: Immediate risks of employees being lost / businesses cease trading 24.7% (25.7%)**
- **Medium: Businesses likely to continue to trade but at reduced sales and staffing 47.6% (46.4%)**
- **Low: Businesses likely to continue to trade without major risks 27.7% (27.9%)**

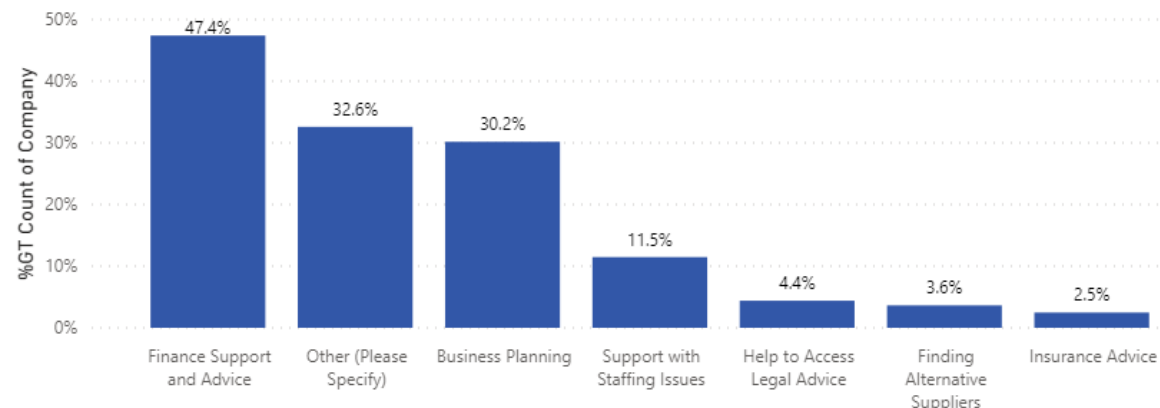
Notes: Figures based on number of respondents, previous figure in brackets.

# LOCAL BUSINESS INTELLIGENCE – BUSINESS SUPPORT

*In week figures (26 May to 01 June)*



*All respondents from start of survey (since 12 March)*



**Where would you appreciate further business support and information?**

- **Financial support and advice: 43.2% (41.0%)**
- **Other: 40.3% (37.9%) (44.4%).** Of these, the main issue flagged this week was having more information on BGH services.
- **Business planning: 20.9% (31.1%) and 2 weeks previous 32.2%**
- **Support with staffing issues 6.5% (9.3%)**
- **Finding alternative suppliers 2.2% (3.7%)**

**New question: Do you plan to return to operations in the next 2 weeks? If so what percentage of your workforce will return?**

- **29.7% of firms said they were considering returning some of their workforce** (all said <50% of their employees) in the next 2 weeks, 2 however 42.2% said they didn't know / were not sure.

**Where would you appreciate further business support and information?**

- **Financial support and advice: 47.4% (47.7%)**
- **Other: 32.6% (32.2%)** Of these, the main issues flagged since the survey began are:
  - Advice on company access to finance and grants
  - Supporting businesses in how to operate safely once open again
  - No other issues or support needed
- **Business Planning: 30.2% (30.7%)**
- **Support with staffing issues 11.5% (11.9%)**
- **Help to access legal advice 4.4% (4.6%)**

*Notes: Figures based on number of respondents, previous figure in brackets.*



<b>IMPACTS (ALL TO DATE) BY LOCAL AUTHORITY</b>	<b>Bolton</b>	<b>Bury</b>	<b>Manchester</b>	<b>Oldham</b>	<b>Rochdale</b>	<b>Salford</b>	<b>Stockport</b>	<b>Tameside</b>	<b>Trafford</b>	<b>Wigan</b>	<b>GM - percent</b>	<b>ALL - percent</b>
<b>Note: This table is based on live data and the results may vary slightly to the headline results presented in charts earlier in the report; and response rates of less than 5 firms have been suppressed and marked #</b>												
<b>Total respondents n=</b>	<b>203</b>	<b>170</b>	<b>625</b>	<b>186</b>	<b>188</b>	<b>239</b>	<b>249</b>	<b>150</b>	<b>227</b>	<b>158</b>	<b>2,395</b>	<b>2,722</b>
<b>IMPACT ISSUES (OF THOSE SAYING 'YES')</b>												
<b>Business Travel to Visit Clients</b>	39.0%	26.2%	39.0%	22.5%	29.0%	34.1%	30.5%	34.2%	30.9%	35.8%	33.3%	32.8%
<b>Business Travel to Visit Suppliers</b>	20.4%	9.2%	13.9%	12.5%	11.8%	16.1%	10.5%	11.4%	9.8%	16.4%	13.3%	13.6%
<b>Cashflow issues</b>	41.3%	37.6%	35.5%	36.9%	37.5%	34.6%	29.5%	42.3%	29.4%	39.6%	35.8%	34.6%
<b>Conference / Event Cancel (Intern'l)</b>	6.4%	4.3%	7.7%	1.9%	3.3%	4.7%	1.0%	3.3%	1.6%	5.2%	4.5%	4.6%
<b>Conference / Event Cancel (UK)</b>	15.1%	8.5%	19.1%	7.5%	4.0%	18.0%	8.1%	6.5%	9.3%	14.9%	12.7%	12.5%
<b>Decreased sales</b>	75.0%	71.6%	65.8%	66.9%	65.8%	77.3%	70.5%	69.9%	67.5%	68.7%	69.4%	68.3%
<b>Increased sales</b>	9.9%	5.7%	7.7%	8.8%	11.8%	6.6%	11.4%	3.3%	9.3%	11.9%	8.6%	8.9%
<b>Staff in isolation</b>	13.4%	16.3%	20.7%	21.3%	17.8%	15.2%	20.5%	17.9%	11.3%	28.4%	18.4%	19.3%
<b>Staff sick pay</b>	3.5%	2.1%	1.7%	2.5%	5.3%	2.4%	2.9%	3.3%	3.1%	4.5%	2.8%	3.2%
<b>Supply chain (major issues)</b>	18.6%	12.1%	13.3%	10.0%	14.5%	13.7%	11.0%	17.1%	12.4%	13.4%	13.4%	13.8%
<b>Supply chain (minor issues)</b>	19.8%	20.6%	16.2%	15.0%	16.5%	21.3%	11.0%	15.5%	12.9%	26.1%	17.0%	17.3%
<b>Respondents n=</b>	<b>172</b>	<b>141</b>	<b>518</b>	<b>160</b>	<b>152</b>	<b>211</b>	<b>210</b>	<b>123</b>	<b>194</b>	<b>134</b>	<b>2,028</b>	<b>2,315</b>
<b>WORKFORCE ACTIVITY Note: response rates of less than 5 firms have been suppressed and marked #</b>												
<b>Staff Furlough – Yes %</b>	54.8%	55.4%	45.8%	57.4%	61.7%	50.4%	55.3%	64.7%	48.6%	54.1%	52.9%	53.3%
<b>&gt; Furlough (of yes) % 50%+ of staff</b>	55.4%	64.2%	44.8%	57.6%	50.0%	48.1%	59.5%	53.6%	43.2%	51.0%	51.3%	50.8%
<b>Respondents n=</b>	<b>124</b>	<b>92</b>	<b>343</b>	<b>108</b>	<b>120</b>	<b>143</b>	<b>132</b>	<b>85</b>	<b>138</b>	<b>85</b>	<b>1,370</b>	<b>1,549</b>
<b>CASH RESERVES, ABLE TO SURVIVE: Note: response rates of less than 5 firms have been suppressed and marked #</b>												
<b>&lt; 1 Month</b>	0.8%	2.3%	3.5%	0.9%	0.8%	0.7%	0.0%	2.4%	0.7%	1.2%	1.6%	1.9%
<b>1 up to 3 months</b>	17.6%	23.6%	14.3%	32.7%	5.9%	16.7%	22.7%	23.8%	17.7%	20.5%	18.3%	18.1%
<b>3 up to 6 months</b>	28.0%	18.0%	22.5%	20.6%	22.7%	28.5%	18.2%	19.1%	26.5%	25.3%	23.1%	23.2%
<b>More than 6 months</b>	24.0%	23.6%	37.1%	24.3%	38.7%	34.7%	38.6%	26.2%	26.5%	32.5%	32.0%	32.0%
<b>Unsure</b>	29.6%	32.6%	22.8%	21.5%	31.9%	19.4%	20.5%	28.6%	29.4%	20.5%	25.1%	24.8%
<b>Respondents n=</b>	<b>125</b>	<b>89</b>	<b>342</b>	<b>107</b>	<b>119</b>	<b>144</b>	<b>132</b>	<b>84</b>	<b>136</b>	<b>83</b>	<b>1,361</b>	<b>1,556</b>

<b>IMPACTS (ALL TO DATE) BY SECTOR</b>	Agriculture Forestry Fishing	Business, Finance, Prof Services	Construction	Creative, Digital & Technology	Education	Engineering	Green (Waste, Energy Recycling)	Health and Social Care	Hospitality, Tourism & Sport	Life Science	Logistics	Manufacturing	Retail & Wholesale	Other services	Low Carbon Env Goods & Services
<b>Note: This table is based on live data and the results may vary slightly to the headline results presented in charts earlier in the report; and response rates of less than 5 firms have been suppressed and marked #</b>															
<b>Total respondents n=</b>	<b>15</b>	<b>411</b>	<b>129</b>	<b>394</b>	<b>55</b>	<b>65</b>	<b>64</b>	<b>80</b>	<b>90</b>	<b>32</b>	<b>48</b>	<b>607</b>	<b>241</b>	<b>77</b>	<b>Tba</b>
<b>IMPACT ISSUES (OF THOSE SAYING 'YES') Note: response rates of less than 5 firms have been suppressed and marked #</b>															
<b>Business Travel to Visit Clients</b>	45.5%	39.2%	40.5%	31.1%	34.0%	43.6%	51.8%	29.4%	17.7%	34.6%	24.4%	32.1%	22.4%	18.2%	Tba
<b>Business Travel to Visit Suppliers</b>	18.2%	8.2%	12.2%	10.0%	9.4%	18.2%	16.1%	5.9%	6.3%	23.1%	4.9%	20.7%	15.4%	7.6%	Tba
<b>Cashflow issues</b>	18.2%	32.7%	43.2%	34.0%	39.6%	30.9%	41.1%	36.8%	63.3%	30.8%	39.0%	34.0%	40.4%	33.3%	Tba
<b>Conference / Event Cancel (Intern'l)</b>	9.1%	5.4%	1.4%	5.4%	3.8%	10.9%	1.8%	2.9%	3.8%	7.7%	4.9%	6.5%	7.1%	3.0%	Tba
<b>Conference / Event Cancel (UK)</b>	18.2%	14.2%	4.1%	17.0%	22.6%	9.1%	7.1%	19.1%	25.3%	11.5%	4.9%	12.0%	16.7%	6.1%	Tba
<b>Decreased sales</b>	54.6%	65.3%	70.3%	71.0%	64.2%	63.6%	69.6%	64.7%	84.8%	38.5%	63.4%	62.0%	71.2%	75.8%	Tba
<b>Increased sales</b>	27.3%	7.1%	1.4%	6.2%	15.1%	7.3%	7.1%	2.9%	2.5%	30.8%	7.3%	11.4%	9.6%	9.1%	Tba
<b>Staff in isolation</b>	27.3%	17.6%	24.3%	15.4%	5.7%	27.3%	17.9%	26.5%	19.0%	38.5%	19.5%	34.0%	18.6%	15.2%	Tba
<b>Staff sick pay</b>	0.0%	2.3%	5.4%	2.5%	3.8%	1.8%	0.0%	13.2%	1.3%	0.0%	0.0%	7.3%	5.1%	3.0%	Tba
<b>Supply chain (major issues)</b>	18.2%	9.9%	21.6%	7.9%	7.6%	9.1%	12.5%	5.9%	8.9%	15.4%	17.1%	21.7%	34.0%	10.6%	Tba
<b>Supply chain (minor issues)</b>	9.1%	12.5%	32.4%	9.5%	9.4%	21.8%	8.9%	8.8%	15.2%	34.6%	7.3%	26.9%	20.5%	7.6%	Tba
<b>Respondents n=</b>	<b>14</b>	<b>352</b>	<b>108</b>	<b>330</b>	<b>53</b>	<b>55</b>	<b>56</b>	<b>68</b>	<b>79</b>	<b>26</b>	<b>41</b>	<b>539</b>	<b>219</b>	<b>66</b>	<b>Tba</b>
<b>WORKFORCE ACTIVITY Note: response rates of less than 5 firms have been suppressed and marked #</b>															
<b>Staff Furlough – Yes %</b>	#	37.3%	75.2%	31.1%	27.0%	36.4%	72.2%	34.3%	69.2%	50.0%	20.7%	58.2%	50.0%	45.2%	Tba
<b>&gt; Furlough (of yes) % 50%+ of staff</b>	#	47.2%	68.6%	36.6%	42.9%	42.9%	46.2%	38.5%	73.9%	75.0%	57.2%	47.6%	49.3%	81.8%	Tba
<b>Respondents n=</b>	<b>&lt;10</b>	<b>225</b>	<b>65</b>	<b>197</b>	<b>34</b>	<b>24</b>	<b>41</b>	<b>40</b>	<b>37</b>	<b>16</b>	<b>29</b>	<b>353</b>	<b>129</b>	<b>47</b>	<b>Tba</b>
<b>CASH RESERVES, ABLE TO SURVIVE: Note: response rates of less than 5 firms have been suppressed and marked #</b>															
<b>&lt; 1 Month</b>	#	1.3%	1.5%	2.6%	0.0%	0.0%	4.9%	7.5%	8.1%	0.0%	0.0%	0.3%	2.3%	2.1%	Tba
<b>1 up to 3 months</b>	#	18.3%	32.3%	23.5%	23.5%	12.5%	12.2%	25.0%	27.0%	5.9%	26.7%	11.9%	18.6%	29.8%	Tba
<b>3 up to 6 months</b>	#	23.2%	23.1%	27.0%	35.3%	12.5%	17.1%	35.0%	21.6%	17.7%	13.3%	21.0%	32.6%	25.5%	Tba
<b>More than 6 months</b>	#	38.0%	20.0%	29.1%	14.7%	41.7%	39.0%	15.0%	16.2%	52.9%	23.3%	40.9%	27.9%	21.3%	Tba
<b>Unsure</b>	#	19.2%	23.1%	18.4%	26.5%	33.3%	29.3%	17.5%	27.0%	23.5%	36.7%	25.9%	18.6%	21.3%	Tba
<b>Respondents n=</b>	<b>&lt;10</b>	<b>224</b>	<b>65</b>	<b>196</b>	<b>34</b>	<b>24</b>	<b>41</b>	<b>40</b>	<b>37</b>	<b>17</b>	<b>30</b>	<b>352</b>	<b>129</b>	<b>47</b>	<b>Tba</b>

WEEKLY IMPACTS (GM & ALL RESPONDENTS)	CURRENT WEEK TOTALS		PREVIOUS WEEK TOTALS		DATA FROM START OF SURVEY TO DATE	
	GM - percent	ALL - percent	GM - percent	ALL - percent	GM - percent	ALL - percent
Note: This table is based on live data and the results may vary slightly to the headline results presented in charts earlier in the report; and response rates of less than 5 firms have been suppressed and marked #						
<i>Total respondents n=</i>	182	194	259	281	2,395	2,722
IMPACT ISSUES (OF THOSE SAYING 'YES')						
Business Travel to Visit Clients	22.7%	24.0%	30.1%	28.6%	33.3%	32.8%
Business Travel to Visit Suppliers	5.5%	6.5%	16.0%	14.9%	13.3%	13.6%
Cashflow issues	35.2%	29.9%	31.3%	30.9%	35.8%	34.6%
Conference / Event Cancel (Intern'l)	0.8%	0.6%	3.7%	3.4%	4.5%	4.6%
Conference / Event Cancel (UK)	4.7%	3.9%	8.0%	7.4%	12.7%	12.5%
Decreased sales	75.0%	72.1%	80.4%	79.4%	69.4%	68.3%
Increased sales	7.8%	9.1%	6.7%	7.4%	8.6%	8.9%
Staff in isolation	3.9%	3.9%	9.2%	9.7%	18.4%	19.3%
Staff sick pay	0.0%	4.6%	<1%	<1%	2.8%	3.2%
Supply chain (major issues)	7.0%	8.4%	9.8%	10.3%	13.4%	13.8%
Supply chain (minor issues)	14.1%	13.0%	14.7%	14.3%	17.0%	17.3%
<i>Respondents n=</i>	144	154	163	175	2,028	2,315
WORKFORCE ACTIVITY						
Staff Furlough – Yes %	72.9%	72.7%	69.2%	68.9%	52.9%	53.3%
<i>&gt; Furlough (of yes) % 50%+ of staff</i>	58.3%	57.2%	60.4%	58.6%	51.3%	50.8%
<i>Respondents n=</i>	105	154	124	133	1,370	1,549
CASH RESERVES, ABLE TO SURVIVE:						
< 1 Month	0%	0%	0%	0%	1.6%	1.9%
1 up to 3 months	9.9%	10.8%	15.8%	14.7%	18.3%	18.1%
3 up to 6 months	19.1%	20.4%	19.8%	20.9%	23.1%	23.2%
More than 6 months	43.3%	42.5%	31.6%	31.9%	32.0%	32.0%
Unsure	27.7%	26.3%	32.8%	32.5%	25.1%	24.8%
<i>Respondents n=</i>	141	167	177	191	1,361	1,556

IMPACTS (ALL TO DATE) (BY SIZEBAND)	MICRO AND SELF EMPLOYED 0-9 employees		SMALL AND MEDIUM ENTERPRISES 10-249 employees		LARGE FIRMS 250+ employees	
	GM - percent	ALL - percent	GM - percent	ALL - percent	GM - percent	ALL - percent
Note: This table is based on live data and the results may vary slightly to the headline results presented in charts earlier in the report; and response rates of less than 5 firms have been suppressed and marked #						
<i>Total respondents n=</i>	<b>1,077</b>	<b>1,223</b>	<b>638</b>	<b>774</b>	<b>235</b>	<b>239</b>
IMPACT ISSUES (OF THOSE SAYING 'YES')						
Business Travel to Visit Clients	31.9%	32.0%	35.9%	34.1%	50.3%	49.7%
Business Travel to Visit Suppliers	9.9%	10.5%	18.4%	18.2%	23.8%	23.4%
Cashflow issues	39.8%	38.8%	34.7%	32.6%	14.0%	13.7%
Conference / Event Cancel (Intern'l)	3.9%	4.0%	6.5%	6.5%	9.3%	9.1%
Conference / Event Cancel (UK)	15.2%	15.2%	10.8%	10.4%	14.5%	14.7%
Decreased sales	71.4%	69.9%	67.1%	66.1%	45.6%	45.2%
Increased sales	8.0%	7.8%	10.1%	10.7%	14.0%	14.7%
Staff in isolation	13.4%	13.9%	26.5%	28.7%	37.8%	38.1%
Staff sick pay	1.6%	1.8%	4.8%	5.6%	6.2%	6.1%
Supply chain (major issues)	12.4%	12.6%	18.4%	18.6%	7.8%	7.6%
Supply chain (minor issues)	15.7%	15.9%	19.3%	19.6%	26.4%	26.9%
<i>Respondents n=</i>	<b>923</b>	<b>1,048</b>	<b>564</b>	<b>694</b>	<b>193</b>	<b>197</b>
WORKFORCE ACTIVITY						
Staff Furlough – Yes %	31.0%	33.3%	76.9%	74.5%	42.1%	42.9%
<i>&gt; Furlough (of yes) % 50%+ of staff</i>	57.4%	61.9%	47.2%	48.7%	27.9%	28.8%
<i>Respondents n=</i>	<b>480</b>	<b>550</b>	<b>351</b>	<b>423</b>	<b>216</b>	<b>219</b>
CASH RESERVES, ABLE TO SURVIVE:						
< 1 Month	2.7%	2.9%	1.1%	0.9%	0.0%	0.0%
1 up to 3 months	29.5%	28.3%	15.1%	14.6%	1.8%	1.8%
3 up to 6 months	29.5%	29.6%	28.1%	26.7%	6.0%	6.4%
More than 6 months	20.3%	20.3%	31.3%	33.7%	65.0%	64.5%
Unsure	18.2%	19.2%	24.4%	24.1%	27.2%	27.3%
<i>Respondents n=</i>	<b>478</b>	<b>548</b>	<b>352</b>	<b>424</b>	<b>217</b>	<b>220</b>