GROWTH COMPANY COVID-19 IMPACT SURVEY

RESULTS FROM SURVEY INCEPTION TO DATE
AND FOR THE WEEK 12TH TO 18TH MAY

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SUMMARY AND ANALYSIS

Impacts across all sectors with almost all firms this week reporting an impact

- 2247 respondents since March 12, and 91 firms responding 12 to 18 May.
- Nearly all businesses (99% this week, 88.6% previous week) stated they had been impacted by C19 (starting at 35% in the first week of March and 85.7% since the survey began in March). Since the survey started in March, the sectors with the highest impact rates to date are Education; Logistics; and Hospitality, Leisure and Tourism. (***See appendices for full detailed results***).
- **The analysis this week includes data filtered by size of business (employees).** Larger firms were more likely (than SMEs) to report supply chain problems, more likely to report challenges visiting clients, and also more likely than SMEs and Micro-size firms to report increasing sales. Whereas, a greater percentage of SMEs reported furloughing staff compared to large companies.

Weekly results suggest an easing in cashflow problems, but difficulties in visiting clients and rising supply chain problems continue to affect business

- **Decreased sales and cashflow** remain the main impacts reported by business. Two-thirds (66.7%) of firms reported decreased sales this week, similar to last week; whereas 16.1% reported cashflow issues (34.4% last week), **suggesting a stabilisation in sales results and continued easing of financial impacts**. *We will continue to track these issues week on week*.
- A rising proportion reported difficulties travelling to meet clients 39.1% compared with 32.8% last week and 25.3% reported supply chain issues, rising from 18% last week & 14% the week before.

Cash reserves remain under pressure, but easing continues compared with last two weeks' results

- **14.3% of firms from this week said they can sustain their organisation on reserves for up to 3 months**, compared to 21.7% last week and 27.5% the week before.
- Cashflow issues were more likely to be reported in Retail and Hospitality, Leisure and Tourism, then in Construction, Healthcare, Education, and Waste/Energy/Recycling sectors.

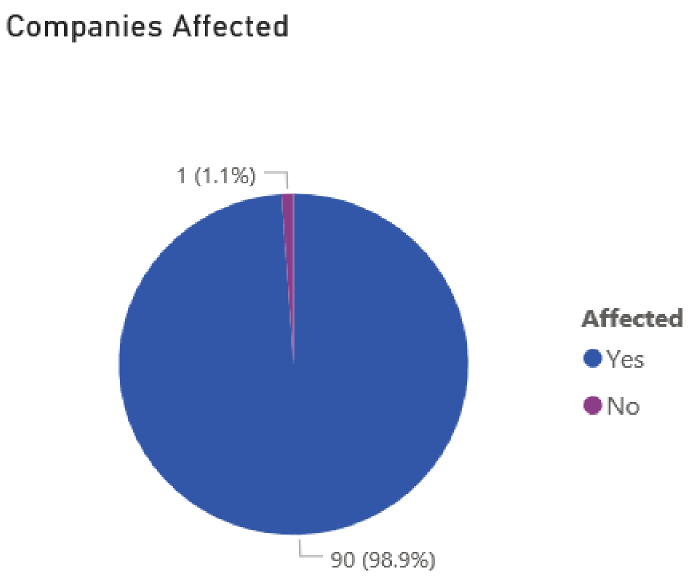
Employee impacts suggest furlough of staff still prevalent, but signs of an easing / return to work continue

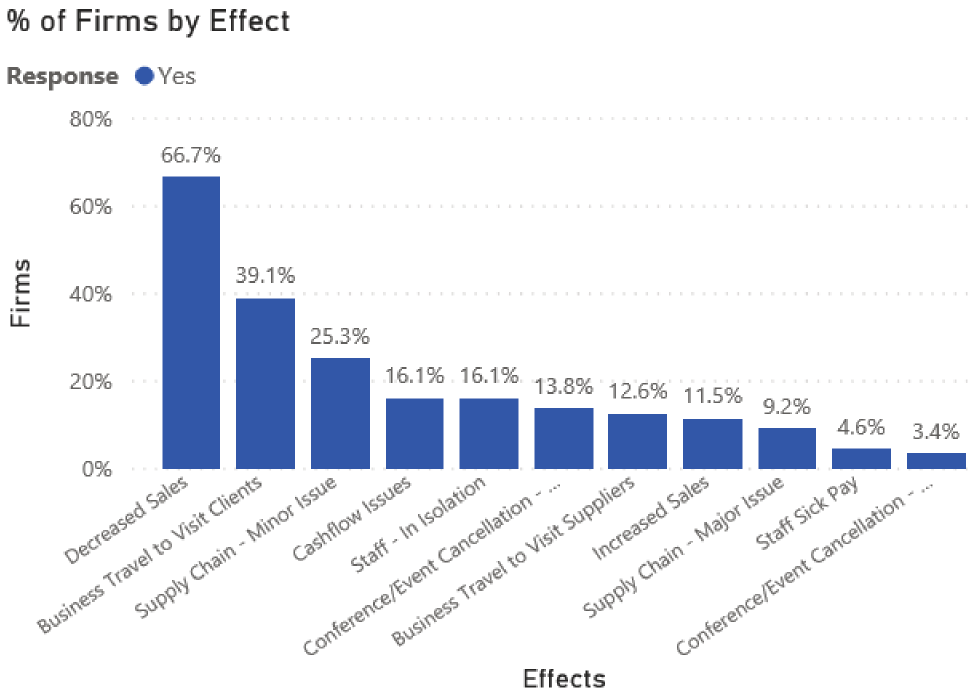
- **51.1% of all respondents this week said that they had furloughed staff** (and 46.1% from all surveys to date) – of these, 41.1% said 'more than half staff furloughed' (47.2% in all surveys to date), suggesting a continued easing in the numbers furloughed within the economy and continued indication that workers are starting to return to work.
- **The proportion of firms furloughing staff by sector remains highest in: Hospitality, Leisure and Tourism, Construction, and Waste/Energy/Recycling**' and lowest in Other services. Healthcare and Life sciences, Business, Financial and Professional services, and Education.
- **Few companies to date report that they have / or intend to make redundancies**. 4.4% of respondents this week said they were making redundancies, up from 2.9% last week, (2.6% all surveys).
- **Additional analysis of a further 518 firms surveyed by the North West International Trade team shows that over three-quarters 76.8% of firms reported a negative impact from the C19-crisis**. The main impacts being decreased sales, cashflow issues, and supply chain disruption. However, one in ten (10%) reported positive impacts, and of these 59.4% related to increasing sales. Sectors more likely to report increasing sales included Food and Drink Manufacturing (e.g. sanitiser products), Chemicals and Pharmaceuticals, Healthcare and Medical goods, and Business Services.

Analysis of credit and insolvency risk data from Duedil and RedflagAlert highlight little change in risk from last week

- **Credit risk:** 5.4% of firms in GM (10+ staff) have 'high' credit risk, compared to 5.4% in the UK', no overall change in GM or across the UK from last week; 3.5% (no change from last week) of GM firms with 250+ employees have 'high' credit risk compared to 3.0% (no change from last week) of large firms in the UK. Accommodation and food (within Hospitality, Leisure and Tourism) continues to indicate the largest percentage of businesses with 'high' credit risk, both in GM (20.6%) and the UK (19.5%). (Duedil)
- **Insolvency risk:** 11.0% (10.7% last week) of firms in GM (10+ staff) reported as having one or more red flags (a sign of financial stress) compared to 10.2% in the UK (up by 0.2% from previous). 14.1% of firms with 250+ employees in GM present with one or more red flags, compared to 11.0% in the UK (0.1% increase in both GM and the UK- from last week). (RedflagAlert).

LOCAL BUSINESS INTELLIGENCE – HEADLINE IMPACTS (WEEKLY RESPONSE 12 TO 18 MAY)





This week. Has your firm been affected by C19? Previous figures in brackets. Figures rounded.

- **Yes: 98.9% (88.6%)**
- Not Yet: 0% (7.1%)
- No: 1% (4.3%)

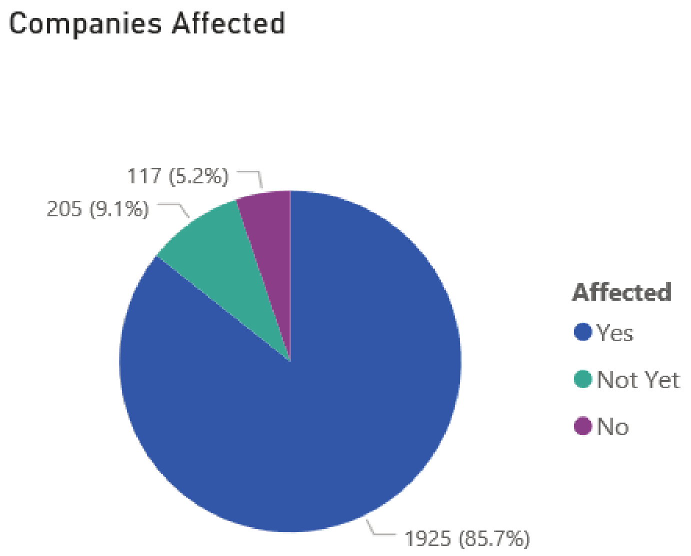
N=91

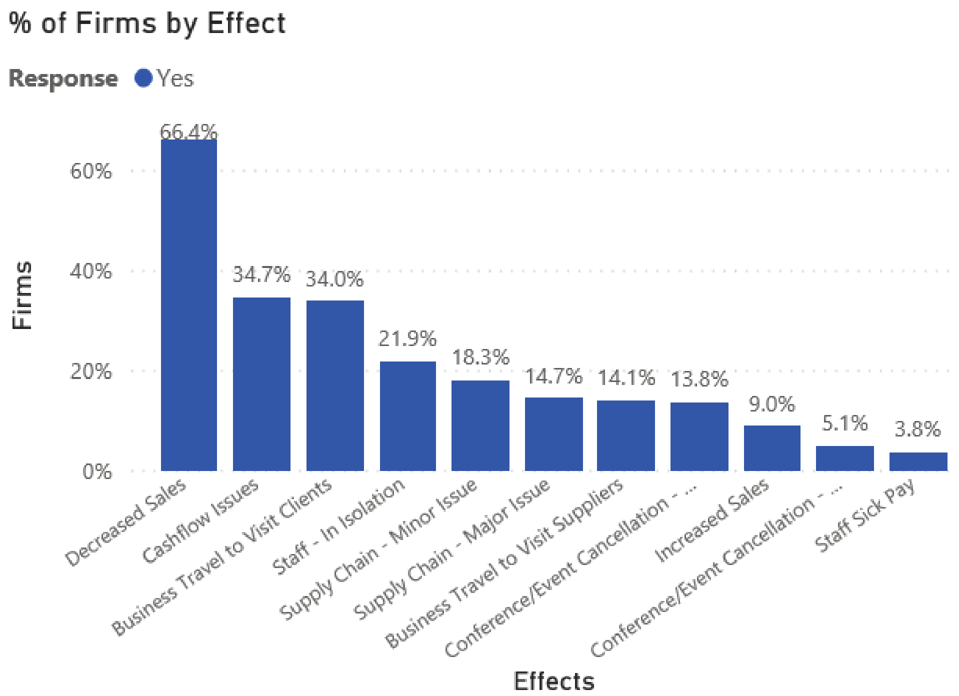
If yes, what are the main impacts on your business? Top five issues (previous figures in brackets)

- Decreased sales: 66.7% (65.6%)
- Business travel to clients: 39.1% (32.8%)
- Minor supply chain impacts 25.3% (18.0%)
- Cashflow issues: 16.1% (34.4%)
- Staff in isolation 16.1% (6.6%)

Notes: Figures based on number of respondents, previous figure in brackets. Figures may differ from detailed tables in back of report due to use of 'live' data.
This is a live database and some results may not match up exactly with other detailed tables, as screen-shots are taken at different times

LOCAL BUSINESS INTELLIGENCE – HEADLINE IMPACTS (ALL RESPONSES SINCE MARCH 12)





Has your firm been affected by C19? Previous figures in brackets. Figures rounded.

- **Yes: 85.7% (85.1%)**
- Not Yet: 9.1% (9.6%)
- No: 5.2% (5.2%)

N=2,247

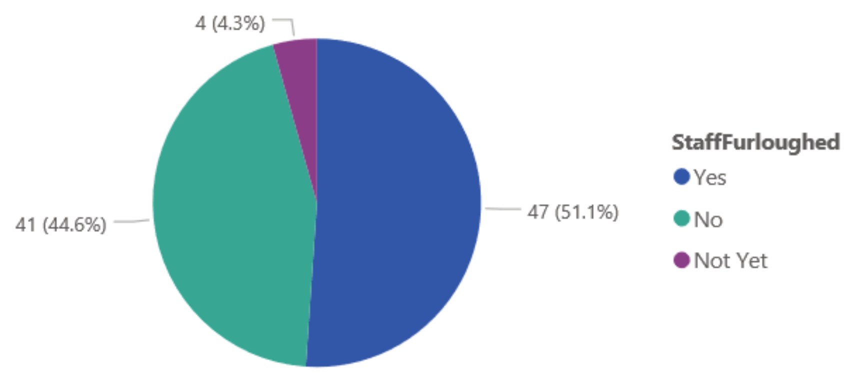
If yes, what are the main impacts on your business? Top five issues. Previous figures in brackets.

- Decreased sales: 66.4% (66.6%)
- Cashflow issues: 34.7% (35.8%)
- Business travel to clients: 34.0% (33.4%)
- Staff in isolation 21.9% (22.1%)
- Minor supply chain impacts 18.3% (18.3%)

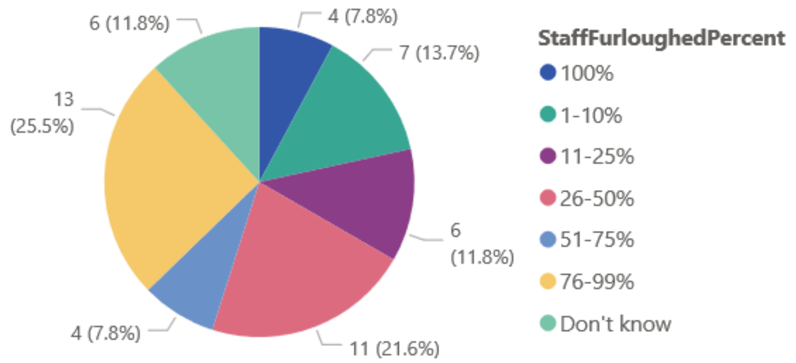
Notes: Figures based on number of respondents, previous figure in brackets. Figures may differ from detailed tables in back of report due to use of 'live' data. This is a live database and some results may not match up exactly with other detailed tables, as screen-shots are taken at different times. All responses uses latest survey return from respondents. The n= figure shows the number of individual firms responding to the questionnaire.

RESPONSE: FURLOUGH AND REDUNDANCY (WEEKLY RESPONSE 12 TO 18 MAY)

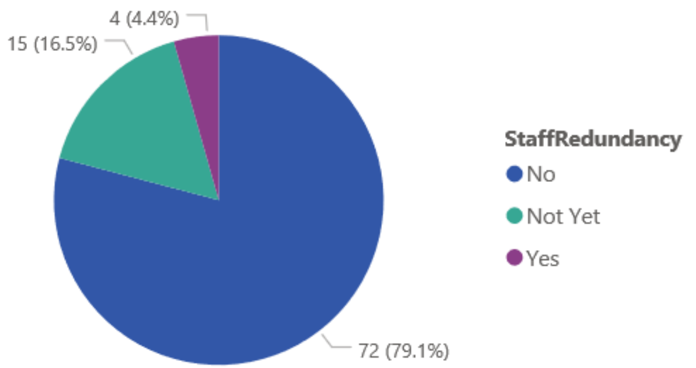
Have you furloughed staff?



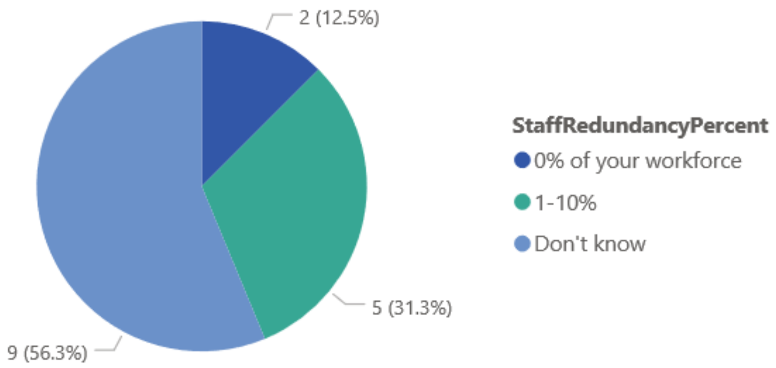
% of Staff Furloughed



Do you plan to make redundancies?



% Staff Redundancy Anticipated



Have you furloughed staff?

- **Yes: 51.1% (55.2%).**
- Not Yet: 4.3% (3.0%).
- No: 44.6% (41.8%).

How many employees have you / do you anticipate having to furlough?

- Yes: 41.1% (42.5%) of firms this week said that they have furloughed more than half their staff.

Have you, or do you plan to, lay off staff / make redundancies as a result of the outbreak?

- **Yes: 4.4% (2.9%).**
- Not Yet: 16.5% (23.5%).
- No: 79.1% (82.8%).

How many employees have you / do you anticipate having to make redundant?

- Five firms reported between 1 and 10% of their workforce redundant.

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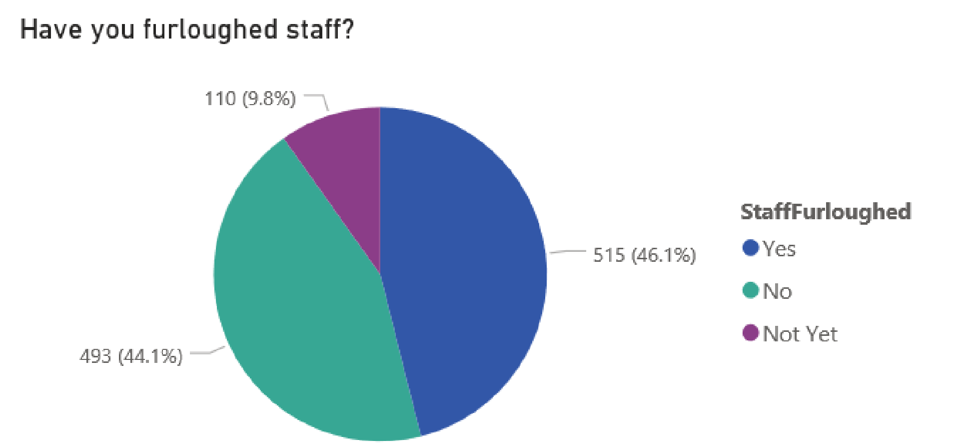
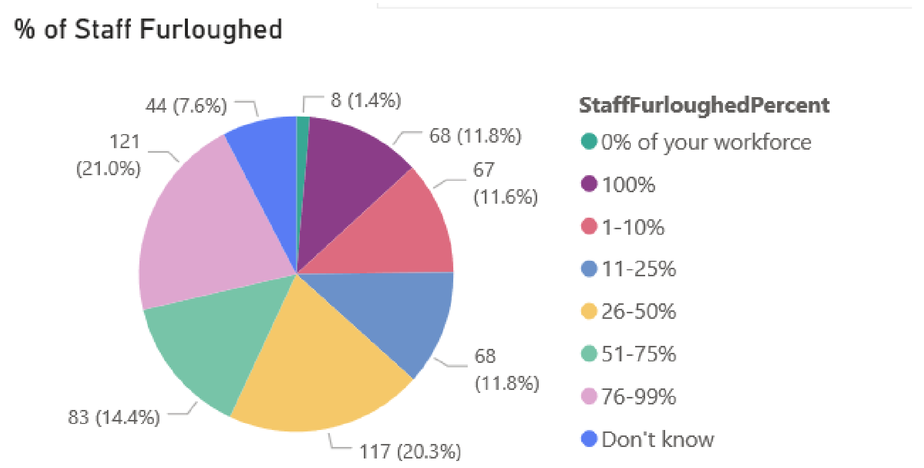
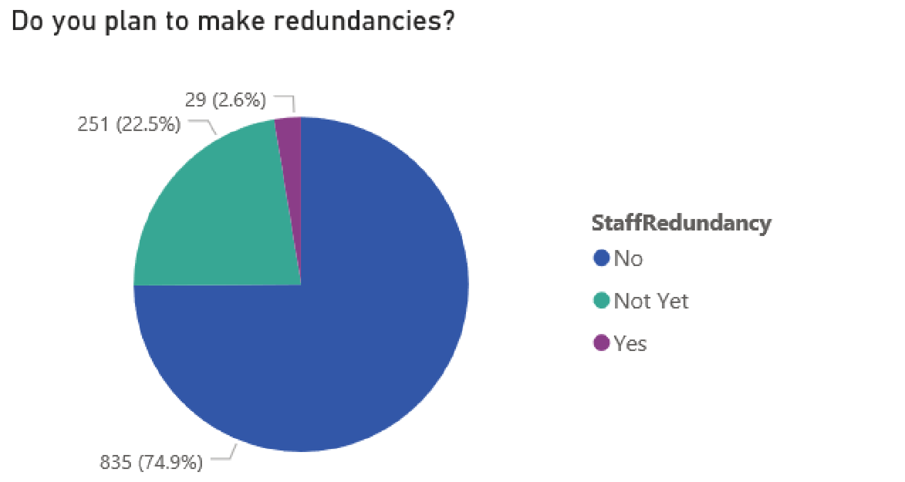
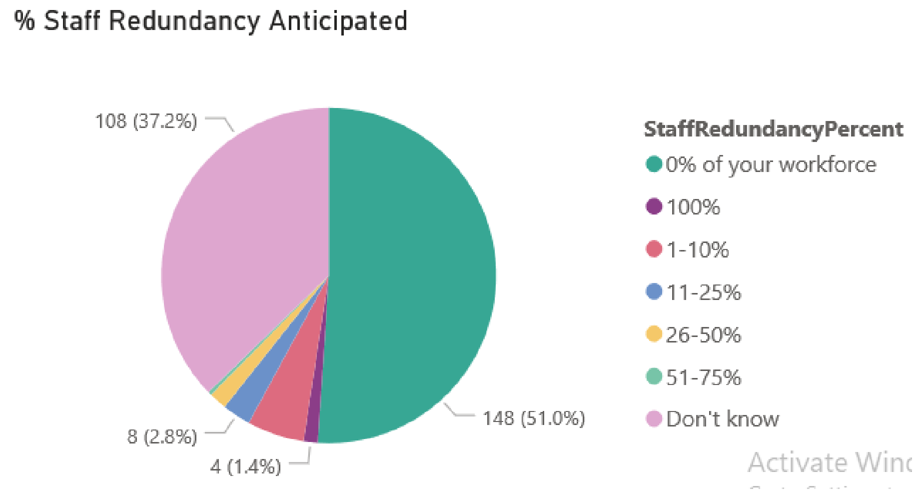
RESPONSE: FURLOUGH AND REDUNDANCY (ALL RESPONSES SINCE MARCH 12)









Have you furloughed staff?

- **Yes: 46.1% (45.4%).**
- Not Yet: 9.8% (10.4%).
- No: 44.1% (44.3%)

How many employees have you / do you anticipate having to furlough?

- Yes: 47.2% (49.7%) of firms said that they have furloughed more than half their staff

Have you, or do you plan to, lay off staff / make redundancies as a result of the outbreak?

- **Yes: 2.6% (2.3%).**
- Not Yet: 22.5% (23.0%).
- No: 74.9% (74.6%, 75.5%)2.6

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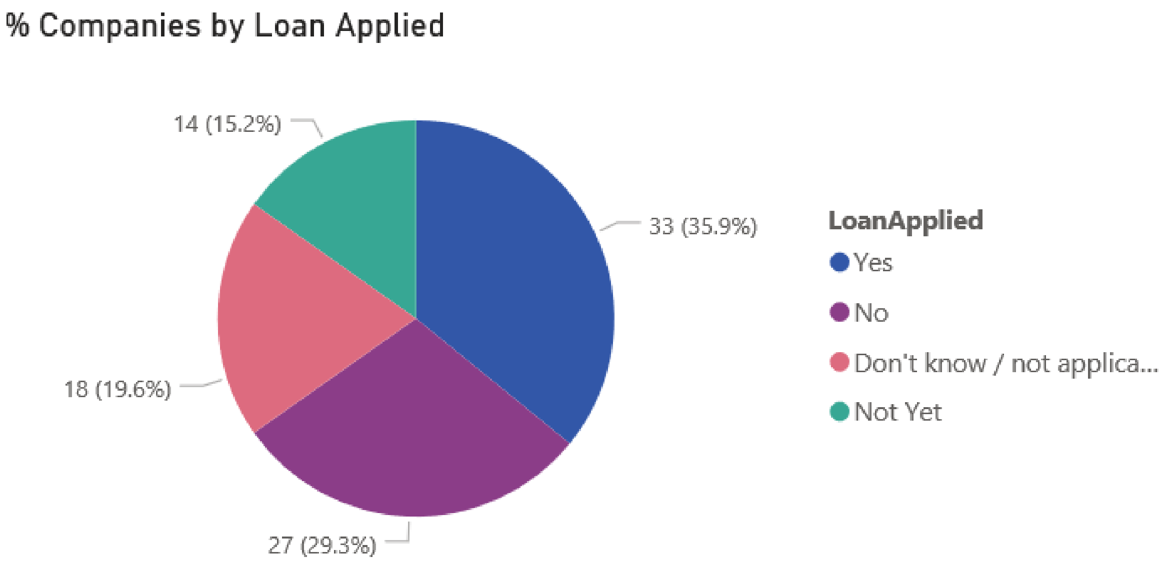
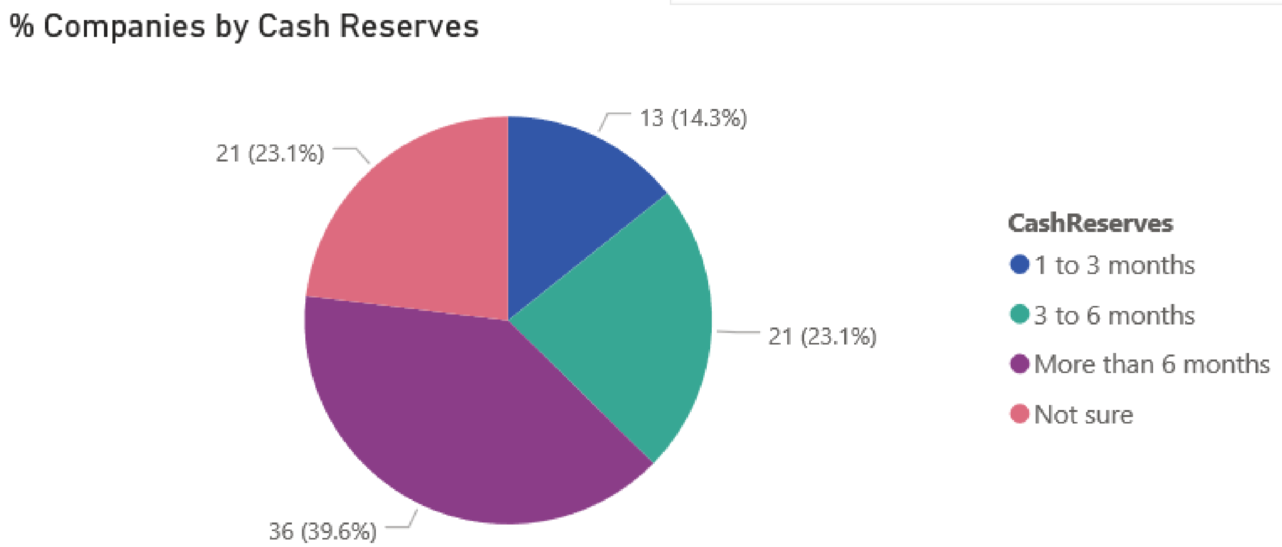
FINANCE: ACCESS TO LOANS/GRANTS, CASH RESERVES (WEEKLY RESPONSE 12 TO 18 MAY)





Have you applied for or intend to access loans or grants to help business cope with the outbreak?

- **Yes: 35.9% (42.0%)**
- Not Yet: 15.2% (17.4%)
- No: 29.3% (21.8%) (23.2%)
- Don't Know: 19.6% (17.4%)

How long do you believe you can sustain your organisation on your existing financial reserves?

- **<1 Month: 0.0% (0.0%)**
- **1-3 Months: 14.3% (21.7%)**
- 3-6 Months: 23.1% (26.1%)
- 6+ Months: 39.6% (39.1%)
- Not Sure: 23.1% (13.0%)

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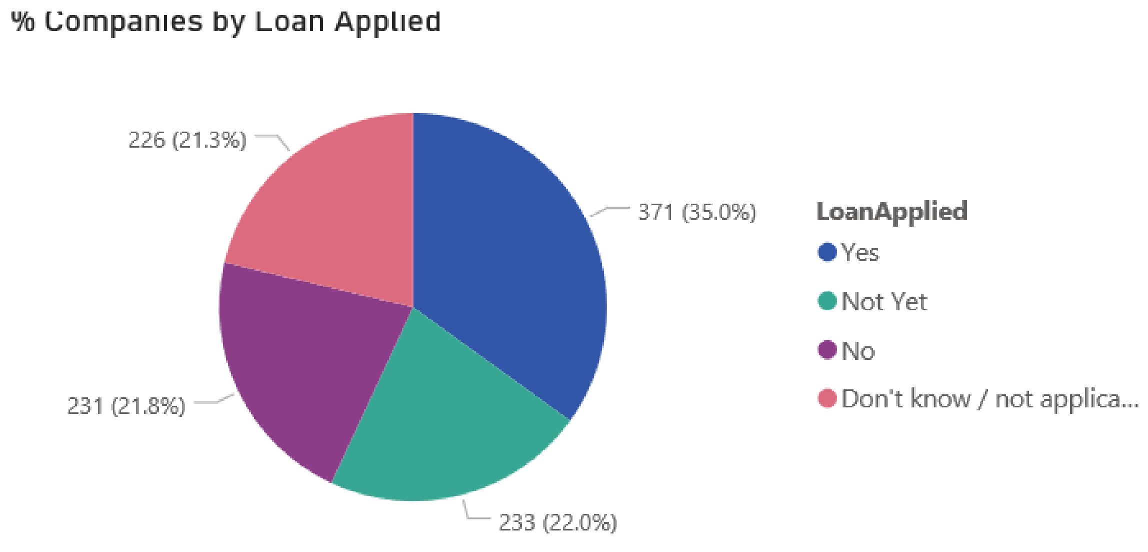

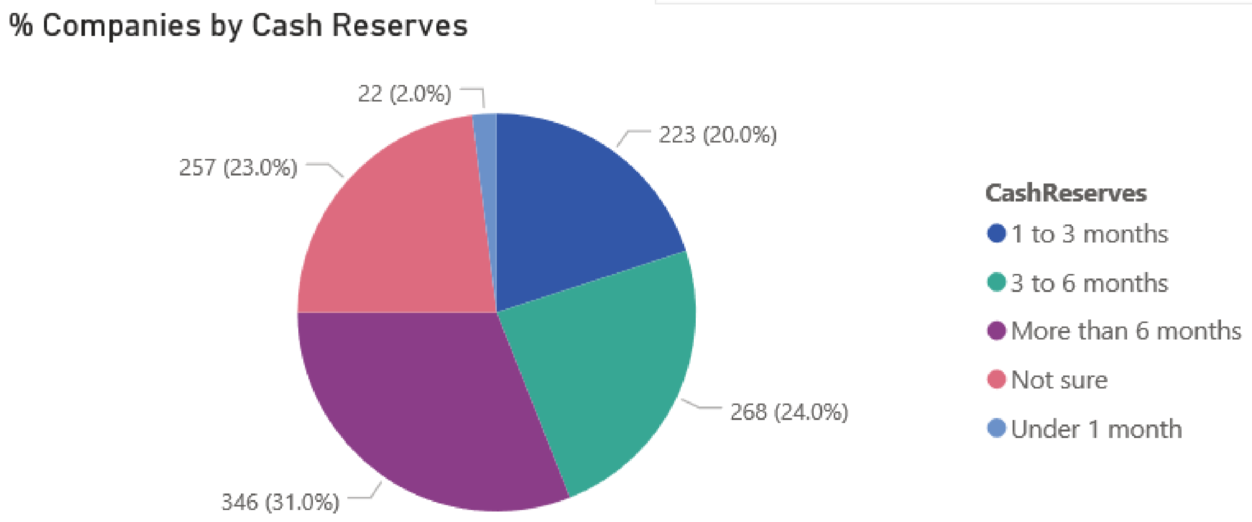

Have you applied for or intend to access loans or grants to help business cope with the outbreak?

- **Yes: 35.0% (35.2%)**
- Not Yet: 22.0% (23.1%)
- No: 21.8% (20.2%)
- Don’t Know: 21.3% (21.5%)

How long do you believe you can sustain your organisation on your existing financial reserves?

- **<1 Month: 2.0% (2.2%)**
- **1-3 Months: 20.0% (21.2%)**
- 3-6 Months: 24.0% (24.8%)
- 6+ Months: 31.0% (28.4%) *(20.2% at 3 weeks previous)*
- Not Sure: 23.0% (23.5%)

Notes: Figures based on number of respondents, previous figure in brackets. Figures may differ from detailed tables in back of report due to use of ‘live’ data.
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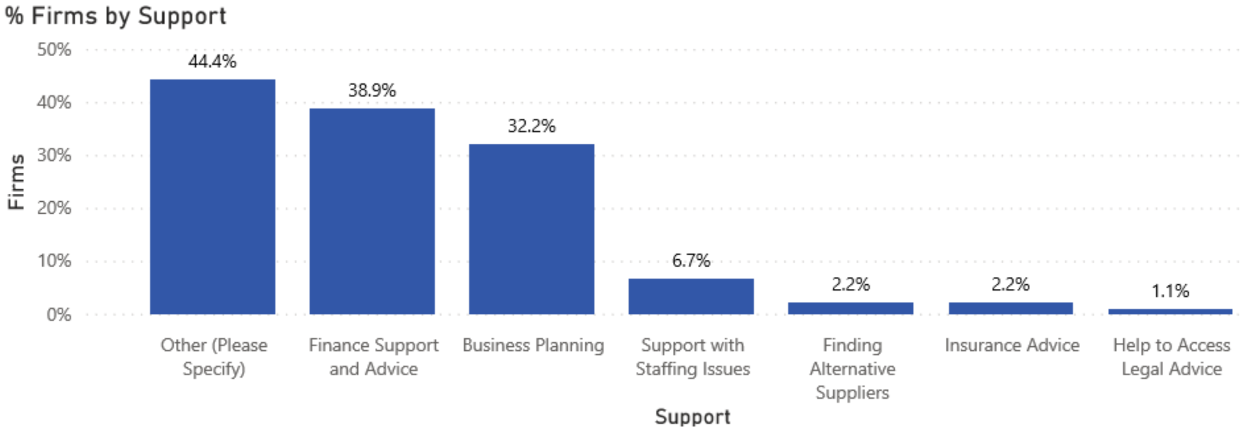
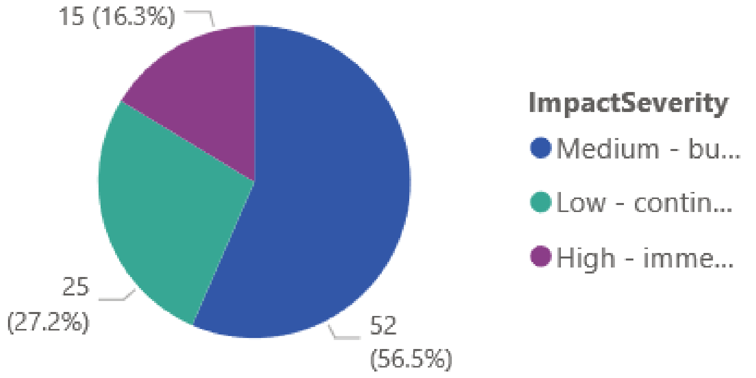
FURTHER SUPPORT AND OVERALL IMPACT (WEEKLY RESPONSE 12 TO 18 MAY)





Where would you appreciate further business support and information?

- **Other: 44.4% (38.9%).** Of these, the main issues flagged this week are:
    - Digital marketing, Attending ‘Strive & Thrive’; and applying new tech / automation.
- Finance Support and Advice: 44.4% (31.5%)
- Business Planning: 32.2% (31.5%)
- Support with staffing issues 6.7% (13.0%)
- Finding alternative suppliers 2.2% (5.6%)

What is the overall impact on your business? (advisor judgement based on interview content)

- **High: 16.3% (11.8%)**
- Medium: 56.5% (55.9%)
- Low: 27.2% (32.4%)

Notes: Figures based on number of respondents, previous figure in brackets. Figures may differ from detailed tables in back of report due to use of ‘live’ data.
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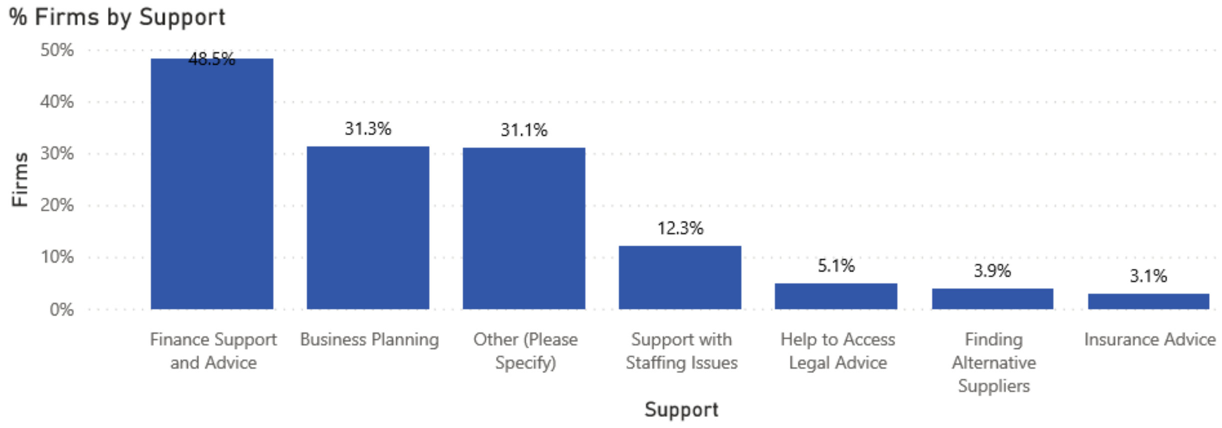
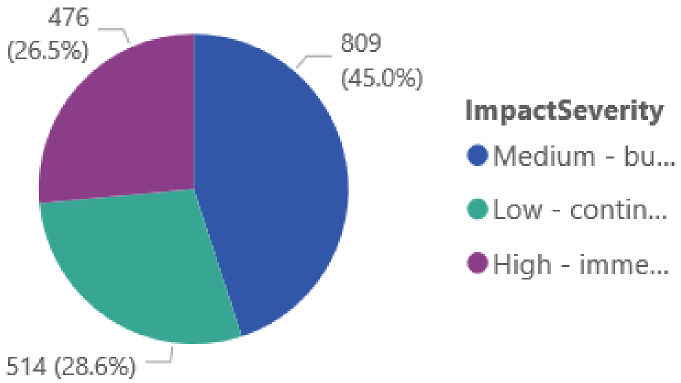
FURTHER SUPPORT AND OVERALL IMPACT (ALL RESPONSES SINCE MARCH 12)





Where would you appreciate further business support and information?

- **Finance Support and Advice: 48.5% (49.2%)**
- Business Planning: 31.3% (31.7%)
- **Other: 31.1% (30.2%)** Of these, the main issues flagged during the survey (from initiation to present) are:
  1) Advice on company access to finance and grants
  2) Funding for new products and cost-saving projects
  3) Supporting businesses in how to operate safely once open again

What is the overall impact on your business? (advisor judgement based on interview content)

- **High: 26.5% (27.1%)**
- Medium: 45.0% (45.0%)
- Low: 28.6% (28.0%)

Notes: Figures based on number of respondents, previous figure in brackets. Figures may differ from detailed tables in back of report due to use of 'live' data.
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IMPACTS (ALL TO DATE) BY LOCAL AUTHORITY	Bolton	Bury	Manchester	Oldham	Rochdale	Salford	Stockport	Tameside	Trafford	Wigan	GM - percent	ALL - percent
IMPACT HEADLINES (Note that this table is based on live data and the results may vary slightly to the headline results presented in charts earlier. *Response rates of less than 5 firms have been suppressed and marked #. Figures may not sum to 100% due to rounding.*												
Yes	85.6%	82.7%	85.6%	88.5%	83.6%	86.1%	84.8%	82.8%	90.6%	86.6%	85.8%	85.7%
Not yet	10.3%	10.5%	9.0%	7.9%	11.3%	10.4%	7.4%	9.5%	6.6%	6.0%	8.9%	9.1%
No	4.1%	6.8%	5.3%	3.6%	5.0%	3.5%	7.8%	7.8%	2.8%	7.5%	5.3%	5.2%
Respondents n=	**145**	**132**	**541**	**137**	**156**	**201**	**202**	**114**	**180**	**133**	**1,941**	**2,247**
IMPACT ISSUES (OF THOSE SAYING 'YES') *Note: response rates of less than 5 firms have been suppressed and marked #*												
Business Travel to Visit Clients	37.8%	27.0%	41.0%	24.0%	26.7%	33.7%	31.8%	38.9%	33.3%	36.8%	34.6%	34.0%
Business Travel to Visit Suppliers	18.9%	10.4%	14.8%	12.4%	12.2%	14.6%	12.7%	11.6%	10.5%	17.1%	13.8%	14.1%
Cashflow issues	38.6%	39.1%	35.3%	36.4%	40.5%	35.4%	29.5%	38.9%	30.9%	41.0%	35.9%	34.7%
Conference / Event Cancel (Intern'l)	6.3%	5.2%	7.8%	2.5%	3.8%	5.1%	1.2%	4.2%	2.5%	5.1%	4.9%	5.1%
Conference / Event Cancel (UK)	15.7%	8.7%	20.0%	8.3%	4.6%	20.2%	8.1%	10.5%	11.1%	16.2%	14.0%	13.8%
Decreased sales	70.1%	69.6%	66.0%	66.1%	64.1%	75.8%	67.1%	63.2%	64.2%	65.8%	67.2%	66.4%
Increased sales	13.4%	5.2%	7.6%	8.3%	12.2%	6.2%	12.1%	5.3%	9.3%	11.1%	8.9%	9.0%
Staff in isolation	16.5%	18.3%	21.6%	24.8%	21.4%	17.4%	23.1%	23.2%	12.3%	31.6%	20.8%	21.9%
Staff sick pay	4.7%	2.6%	2.0%	3.3%	6.1%	2.8%	3.5%	5.3%	3.7%	5.1%	3.5%	3.8%
Supply chain (major issues)	19.7%	13.9%	13.9%	11.6%	15.3%	13.5%	12.7%	16.8%	13.0%	16.2%	14.4%	14.7%
Supply chain (minor issues)	20.5%	20.9%	17.2%	14.9%	16.8%	21.9%	12.7%	15.8%	14.8%	26.5%	17.9%	18.3%
Respondents n=	**127**	**115**	**459**	**121**	**131**	**178**	**173**	**95**	**162**	**117**	**1,678**	**1,937**
WORKFORCE ACTIVITY *Note: response rates of less than 5 firms have been suppressed and marked #*												
Staff Furlough – Yes %	44.6%	50.8%	38.7%	43.8%	54.4%	44.9%	52.1%	53.8%	39.0%	46.4%	45.0%	46.1%
> Furlough (of yes) % 50%+ of staff	*55.6%*	*64.5%*	*38.5%*	*40.6%*	*47.4%*	*41.1%*	*56.0%*	*63.3%*	*35.7%*	*60.7%*	*47.1%*	*47.2%*
Respondents n=	74	59	271	64	90	107	94	52	100	56	967	1,118
CASH RESERVES, ABLE TO SURVIVE: *Note: response rates of less than 5 firms have been suppressed and marked #*												
< 1 Month	1.4%	3.4%	3.4%	0.0%	1.1%	0.9%	0.0%	3.8%	1.0%	1.8%	1.9%	2.0%
1 up to 3 months	16.2%	28.8%	16.8%	42.2%	6.7%	17.8%	26.6%	26.9%	20.0%	19.6%	20.3%	20.0%
3 up to 6 months	29.7%	18.6%	23.9%	25.0%	23.3%	26.2%	19.1%	17.3%	31.0%	26.8%	24.4%	24.0%
More than 6 months	17.6%	22.0%	37.3%	18.8%	33.3%	36.4%	37.2%	23.1%	26.0%	33.9%	31.0%	31.0%
Unsure	35.1%	27.1%	19.0%	14.1%	35.6%	18.7%	17.0%	28.8%	23.0%	17.9%	22.6%	23.0%
Respondents n=	**74**	**59**	**268**	**64**	**90**	**107**	**94**	**52**	**100**	**56**	**964**	**1,116**

IMPACTS (ALL TO DATE) BY SECTOR	Agriculture Forestry Fishing	Business, Finance, Prof Services	Construc-tion	Creative, Digital & Technology	Education	Engineering	Green (Waste, Energy Recycling)	Health and Social Care	Hospitality, Tourism & Sport	Life Science	Logistics	Manufact-uring	Retail & Wholesale	Other services	Low Carbon Env Goods & Services
IMPACT HEADLINES (where sector not known – not shown in the figures below) *Note: response rates of less than 5 firms have been suppressed and marked #.* ***Further work in progress to capture all Low Carbon across sectors. SIC codes may be updated changing the count n= over time***															
Yes	84.6%	86.0%	85.8%	81.7%	98.0%	87.5%	88.7%	83.3%	87.4%	87.1%	90.7%	88.8%	87.5%	86.1%	Tba
Not yet	7.7%	8.2%	6.7%	13.2%	0.0%	7.1%	10.3%	11.1%	8.0%	3.2%	0.0%	9.2%	9.9%	7.3%	Tba
No	7.7%	6.3%	8.3%	5.3%	2.0%	5.4%	1.6%	5.6%	4.6%	9.7%	9.3%	3.0%	3.4%	7.3%	Tba
Respondents n=	**13**	**379**	**120**	**378**	**49**	**56**	**62**	**72**	**87**	**31**	**43**	**573**	**232**	**72**	**Tba**
IMPACT ISSUES (OF THOSE SAYING 'YES') *Note: response rates of less than 5 firms have been suppressed and marked #*															
Business Travel to Visit Clients	41.7%	39.1%	45.1%	35.3%	40.4%	42.9%	51.9%	30.0%	18.2%	36.0%	25.0%	32.5%	26.4%	18.0%	Tba
Business Travel to Visit Suppliers	16.7%	7.3%	15.7%	10.9%	10.6%	18.4%	16.7%	6.7%	6.5%	24.0%	5.6%	21.3%	17.5%	8.2%	Tba
Cashflow issues	25.0%	33.0%	41.2%	31.3%	42.6%	30.6%	40.7%	40.0%	64.9%	32.0%	38.9%	28.4%	39.2%	36.1%	Tba
Conference / Event Cancel (Intern'l)	8.3%	4.6%	1.0%	6.9%	4.3%	10.2%	1.9%	3.3%	3.9%	8.0%	5.6%	4.5%	7.1%	3.3%	Tba
Conference / Event Cancel (UK)	16.7%	13.8%	2.9%	20.0%	25.5%	8.2%	7.4%	21.7%	26.0%	12.0%	5.6%	9.1%	14.2%	6.6%	Tba
Decreased sales	58.3%	64.5%	73.5%	71.9%	61.7%	63.3%	68.5%	61.7%	84.4%	40.0%	66.7%	60.4%	70.8%	73.8%	Tba
Increased sales	25.0%	7.0%	2.0%	8.4%	14.9%	6.1%	7.4%	3.3%	2.6%	32.0%	5.6%	11.0%	12.3%	9.8%	Tba
Staff in isolation	25.0%	17.7%	20.6%	16.9%	6.4%	28.6%	18.5%	26.7%	19.5%	36.0%	19.4%	30.4%	19.3%	16.4%	Tba
Staff sick pay	0.0%	2.4%	4.9%	2.5%	4.3%	2.0%	13.0%	13.3%	1.3%	16.0%	0.0%	6.3%	3.3%	3.3%	Tba
Supply chain (major issues)	16.7%	9.8%	19.6%	7.5%	10.6%	10.2%	9.3%	6.7%	9.1%	32.0%	19.4%	18.7%	29.2%	11.5%	Tba
Supply chain (minor issues)	16.7%	12.8%	29.4%	9.7%	10.6%	20.4%	51.9%	8.3%	15.6%	36.0%	8.3%	27.4%	21.7%	8.2%	Tba
Respondents n=	**12**	**327**	**102**	**320**	**47**	**49**	**54**	**60**	**77**	**25**	**36**	**507**	**212**	**61**	**Tba**
WORKFORCE ACTIVITY *Note: response rates of less than 5 firms have been suppressed and marked #*															
Staff Furlough – Yes %	#	36.9%	75.9%	34.8%	25.0%	55.6%	61.5%	33.3%	63.9%	26.7%	52.0%	57.1%	48.7%	19.0%	Tba
> Furlough (of yes) % 50%+ of staff	#	48.6%	73.2%	38.1%	42.9%	30.0%	50.0%	36.4%	73.9%	75.0%	53.8%	47.4%	51.8%	75.0%	*Tba*
Respondents n=	**<10**	**195**	**54**	**181**	**28**	**18**	**39**	**33**	**36**	**15**	**25**	**303**	**117**	**42**	**Tba**
CASH RESERVES, ABLE TO SURVIVE: *Note: response rates of less than 5 firms have been suppressed and marked #*															
< 1 Month	#	1.6%	1.9%	2.8%	0.0%	0.0%	5.1%	9.1%	8.3%	0.0%	0.0%	0.0%	2.6%	2.4%	Tba
1 up to 3 months	#	19.2%	38.9%	24.4%	17.9%	16.7%	12.8%	24.2%	27.8%	6.3%	28.0%	13.6%	18.8%	31.0%	Tba
3 up to 6 months	#	23.3%	24.1%	26.1%	39.3%	11.1%	15.4%	33.3%	22.2%	18.8%	12.0%	20.9%	33.3%	23.8%	Tba
More than 6 months	#	36.8%	14.8%	29.4%	14.3%	44.4%	38.5%	18.2%	16.7%	50.0%	20.0%	38.7%	25.6%	21.4%	Tba
Unsure	#	19.2%	20.4%	17.8%	28.6%	27.8%	30.8%	15.2%	25.0%	25.0%	40.0%	26.8%	19.7%	21.4%	Tba
Respondents n=	**<10**	**193**	**54**	**180**	**28**	**18**	**39**	**33**	**36**	**16**	**25**	**302**	**117**	**42**	**Tba**

WEEKLY IMPACTS (GM & ALL RESPONDENTS)	**CURRENT WEEK TOTALS**		**PREVIOUS WEEK TOTALS**		**DATA FROM START OF SURVEY TO DATE**	
	GM - percent	ALL - percent	GM - percent	ALL - percent	GM - percent	ALL - percent
IMPACT HEADLINES (note that this table is based on live data and the results may vary slightly to the headline results presented in charts earlier in the report) *Note: response rates of less than 5 firms have been suppressed and marked #*						
Yes	98.6%	98.9%	87.9%	88.6%	85.8%	85.7%
Not yet	0%	0%	6.9%	7.1%	8.9%	9.1%
No	1.4%	1.1%	5.2%	4.3%	5.3%	5.2%
Respondents n=	**72**	**91**	**58**	**70**	**1,941**	**2,247**
IMPACT ISSUES (OF THOSE SAYING 'YES')						
Business Travel to Visit Clients	42.0%	39.1%	36.0%	32.8%	34.6%	34.0%
Business Travel to Visit Suppliers	15.9%	12.6%	16.0%	16.4%	13.8%	14.1%
Cashflow issues	18.8%	16.1%	36.0%	34.4%	35.9%	34.7%
Conference / Event Cancel (Intern'l)	4.3%	3.4%	4.0%	3.3%	4.9%	5.1%
Conference / Event Cancel (UK)	17.4%	13.8%	16.0%	13.1%	14.0%	13.8%
Decreased sales	65.2%	66.7%	64.0%	65.6%	67.2%	66.4%
Increased sales	7.2%	11.5%	10.0%	9.8%	8.9%	9.0%
Staff in isolation	15.9%	16.1%	8.0%	6.6%	20.8%	21.9%
Staff sick pay	5.8%	4.6%	<1%	<1%	3.5%	3.8%
Supply chain (major issues)	8.7%	9.2%	10.0%	13.1%	14.4%	14.7%
Supply chain (minor issues)	27.5%	25.3%	20.0%	18.0%	17.9%	18.3%
Respondents n=	**69**	**87**	**50**	**61**	**1,678**	**1,937**
WORKFORCE ACTIVITY						
Staff Furlough – Yes %	56.3%	51.1%	54.5%	55.2%	45.0%	46.1%
> Furlough (of yes) % 50%+ of staff	*42.9%*	*44.7%*	*43.8%*	*42.5%*	*47.1%*	*47.2%*
Respondents n=	**71**	**89**	**55**	**67**	967	1,118
CASH RESERVES, ABLE TO SURVIVE:						
< 1 Month	0%	0%	0%	0%	1.9%	2.0%
1 up to 3 months	12.7%	14.3%	25.5%	21.7%	20.3%	20.0%
3 up to 6 months	26.8%	23.1%	29.1%	26.1%	24.4%	24.0%
More than 6 months	36.6%	39.6%	34.5%	39.1%	31.0%	31.0%
Unsure	23.9%	23.1%	10.9%	13.0%	22.6%	23.0%
Respondents n=	**71**	**91**	**55**	**69**	**964**	**1,116**

IMPACTS (ALL TO DATE) (BY SIZEBAND)	MICRO AND SELF EMPLOYED 0-9 employees		SMALL AND MEDIUM ENTERPRISES 10-249 employees		LARGE FIRMS 250+ employees	
	GM - percent	ALL - percent	GM - percent	ALL - percent	GM - percent	ALL - percent
IMPACT HEADLINES (note that this table is based on live data and the results may vary slightly to the headline results presented in charts earlier in the report) *Response rates of less than 5 firms have been suppressed and marked # Note, not all records in the survey have employee data*						
Yes	82.6%	81.9%	88.4%	89.2%	100%	100%
Not yet	10.4%	11.1%	8.8%	8.2%	0.0%	0.0%
No	7.0%	7.1%	2.8%	2.6%	0.0%	0.0%
Respondents n=	**1,042**	**1,185**	**614**	**740**	**190**	**192**
IMPACT ISSUES (OF THOSE SAYING 'YES')						
Business Travel to Visit Clients	32.6%	32.7%	35.4%	34.1%	51.0%	49.0%
Business Travel to Visit Suppliers	10.3%	10.8%	18.1%	18.2%	22.8%	22.6%
Cashflow issues	39.9%	39.0%	34.4%	32.3%	10.1%	11.0%
Conference / Event Cancel (Intern'l)	4.0%	4.0%	6.1%	6.2%	9.4%	9.7%
Conference / Event Cancel (UK)	15.6%	15.6%	10.9%	10.6%	12.8%	12.9%
Decreased sales	70.6%	69.1%	66.9%	66.2%	43.0%	43.2%
Increased sales	7.7%	7.6%	9.8%	10.3%	16.1%	16.1%
Staff in isolation	14.2%	14.6%	28.0%	30.3%	40.3%	40.6%
Staff sick pay	1.8%	2.0%	5.2%	6.1%	7.4%	7.1%
Supply chain (major issues)	13.0%	13.1%	19.4%	19.5%	8.7%	9.0%
Supply chain (minor issues)	15.8%	16.1%	19.8%	20.2%	28.2%	28.4%
Respondents n=	**895**	**1,018**	**540**	**660**	**149**	**155**
WORKFORCE ACTIVITY						
Staff Furlough – Yes %	30.9%	32.9%	75.3%	73.4%	37.9%	38.6%
> Furlough (of yes) % 50%+ of staff	*57.3%*	*57.7%*	*41.7%*	*39.6%*	*18.6%*	*18.0%*
Respondents n=	**437**	**504**	**304**	**365**	**182**	**184**
CASH RESERVES, ABLE TO SURVIVE:						
< 1 Month	2.8%	3.0%	1.3%	1.1%	0.0%	0.0%
1 up to 3 months	29.7%	28.5%	17.7%	17.2%	1.1%	1.6%
3 up to 6 months	30.1%	29.9%	28.9%	26.8%	4.0%	3.8%
More than 6 months	19.1%	19.1%	28.2%	30.9%	68.2%	67.2%
Unsure	18.6%	19.7%	23.9%	24.0%	26.7%	27.3%
Respondents n=	**435**	**502**	**305**	**366**	**176**	**183**